	KNOWLEDGE INSTITUTE OF TECHNOLOGY	
	Approved by AICTE, Affiliated to Anna University, Accredited by NAAC	
	Kakapalayam (PO), Salem – 637 504	www.kiot.ac.in

Criterion	Description
1.3.2	Number of courses that include experiential learning through project work/field work/internship during the year
MoU's with relevant organizations for these courses, if any	

S. No.	Description
1	List of MoUs
2	MoUs Copies

S. No.	Organization with which MoU is signed	Name of the institution/ industry/ corporate house	Year of signing MoU	Duration
1.	Virtusa Corporation , Chennai (for Data Science)	Knowledge Institute of Technology	2021-2022	3 Years
2.	Virtusa Corporation , Chennai(for Full Stack .NET)	Knowledge Institute of Technology	2021-2022	3 Years
3.	Aspire Systems, Chennai	Knowledge Institute of Technology	2021-2022	3 Years
4.	AMI – American Megatrends International India Pvt. Ltd.	Knowledge Institute of Technology	2022-2023	3 Years
5.	Genn Automation	Knowledge Institute of Technology	2020-2021	5 Years
6.	Innovative Solutions Pvt. Ltd.	Knowledge Institute of Technology	2018-2019	5 Years
7.	TOSSET	Knowledge Institute of Technology	2021-2022	3Years
8.	Aries Biomed Technology Pvt. Ltd, Coimbatore	Knowledge Institute of Technology	2021-2022	3Years
9.	eNoah solutions(Edveon Technologies),Chennai	Knowledge Institute of Technology	2021-2022	3Years
10.	Green Circuits, Bangalore	Knowledge Institute of Technology	2021-2022	3Years
11.	Infizoom, Salem	Knowledge Institute of Technology	2021-2022	3Years
12.	Infynect labs Pvt. Ltd,Banglore	Knowledge Institute of Technology	2021-2022	3Years
13.	Maven Silicon Softech Pvt Ltd, Bangalore	Knowledge Institute of Technology	2021-2022	3Years
14.	Steps Knowledge Services, Coimbatore	Knowledge Institute of Technology	2021-2022	3Years
15.	SECO – EQuad Group of Companies , Chennai	Knowledge Institute of Technology	2021-2022	3Years
16.	Harita TechServ Limited, Chennai	Knowledge Institute of Technology	2020-2021	3Years
17.	Ashok Leyland Limited,Hosur.	Knowledge Institute of Technology	2020-2021	3Years
18.	MacbroTechnology India Private Limited,Chennai	Knowledge Institute of Technology	2020-2021	3Years
19.	National Institute of Fire & Safety Management,Salem	Knowledge Institute of Technology	2020-2021	3Years
20.	IAPMO(Interanational Association of Plumbing and Mechanical Officials)	Knowledge Institute of Technology	2021-2022	3Years
21.	FACE Academy, Coimbatore	Knowledge Institute of Technology	2020-2021	3Years
22.	Apt Training Resources, Chennai	Knowledge Institute of Technology	2020-2021	3Years

भारतीय गैर न्यायिक

बीस रुपये

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INDIA NON JUDICIAL

कारिण्डा (७) तमिलनाडु TAMIL NADU RS. 20
25/8/21

Knowledge Institute of Technology Trust
bakepalegam Salem.

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P. கண்ணம்மாள்
முத்திரைத்தாள் விற்பனையாளர்
உரிமம் எண்: 11/92
எடப்பாடி மெயின் ரோடு,
மகுடஞ்சாவடி, சேலம் (Dt).



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOU") is executed on this, the Aug 26, 2021, at Hyderabad

BY AND BETWEEN

VIRTUSA CONSULTING SERVICES PRIVATE LIMITED, a Company incorporated under the provisions of Companies Act, 1956 and having its registered office at No. 34, IT Highway, Navalur, Chennai – 600130, and represented by its authorized signatory Mr. Vasu Pendyala (hereinafter referred to as 'Virtusa' which expression whenever used shall mean and include its successors, administrators and assigns) of the ONE PART;

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Private and confidential – MOU between Virtusa Consulting Services Private Limited and Knowledge Institute of Technology, Salem

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AND KNOWLEDGE INSTITUTE OF TECHNOLOGY, declared as an Engineering Institution, affiliated to Anna University, approved by AICTE, accredited by NAAC and having its campus at KIOT Campus, Kakapalayam(PO), Salem – 637 504 represented by its authorized signatory Dr.PSS.SRINIVASAN, The Principal, Knowledge Institute of Technology, hereinafter referred to as 'Partner' (which expression whenever used shall mean and include its successors, administrators and assigns) of the OTHER PART;

(Virtusa and the Partner are individually referred to as 'Party' and collectively referred to as 'Parties').

WHEREAS Virtusa is a global information technology services company and provides IT and business consulting, application support and maintenance, development, systems Integration and managed services to its customers.

AND WHEREAS the Partner is a Self-Financing Engineering College, approved by AICTE & affiliated to Anna University, Chennai, offers B.E courses in different engineering disciplines and has evolved a comprehensive student-centric learning approach consisting of several stages, designed to add significant values to the learner's understanding in an integrated manner, covering relevant knowledge, practical skills and positive attitudes.

AND WHEREAS the Partner, for the purpose of enriching practical skills and imparting industry relevant course curriculum to students of all engineering disciplines in the field of Information Technology("IT"), has approached Virtusa with a proposal for forging an industry-institute academic alliance to facilitate and train the Partner's students and faculty on **DATA SCIENCE** by utilizing

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the Virtusa's relevant experience and projects, and by deputing its technicians at the lab of Partner with the object of providing exposure to the Partner's faculty and students to current industrial needs and requirements.

AND WHEREAS Virtusa, has agreed to the proposal of the Partner

AND WHEREAS this MOU is intended to be legally binding between the Parties and is enforceable in accordance with the applicable laws and regulations.

Accordingly, the Parties have decided to reduce into writing their mutual representations and understanding as stated hereunder:

NOW THIS MOU WITNESSETH AS FOLLOWS:

1. That the Parties on this day have executed this MOU with an intention to enhance the quality of the education for students of the Partner, to train the faculty of the Second Party and also for the purpose of industry institute collaboration between the Parties subject to the following terms and conditions:
 - a. The Partner shall establish a lab with the specified infrastructure requirements of Virtusa and shall use the lab for imparting the course/training. This lab shall be exclusive to the use of the purpose stated under this MOU and will not be used for running other courses of the Partner
 - b. Virtusa shall provide the Partner with the material, software, and access to the **DATA SCIENCE** library during the term of this MOU and the Partner shall use the materials, software and access to the **DATA SCIENCE** library under the guidance of designated representative of



Virtusa and for the purpose specified under this MOU. The Partner shall return such material, software and access to the **DATA SCIENCE** library to Virtusa upon expiry or early termination of this MOU.

- c. The Partner shall nominate two or three faculty members for undergoing the Trainer certification program at Virtusa office at Hyderabad for two weeks. The faculty, after completion of certification, will be allowed to train certain number of students as agreed upon by the parties in writing from time to time.
- d. The final year students to be trained shall be pre-selected by Virtusa (hereinafter referred to as the 'Pre-selected Students').
- e. The course will be imparted for the duration specified by the Virtusa as an additional training program. This program will be run during the pre-final semester of the graduation course being offered by the Partner for the Pre-selected students.
- f. The Partner shall not charge the Pre-selected Students any fee for this course. If it is found that the Partner has charged fees for this program from students, Virtusa shall have the rights to terminate this MOU or pursue other remedies available at law against the Partner.
- g. The Partner shall not train any students other than the Pre-selected Students. Virtusa shall have the discretion to make employment offers to any of the Pre-selected Students on completion of their graduation. Virtusa shall not be under obligation under this MOU to recruit any fixed number of Pre-Selected Students. Any of the Pre-selected Students who is not made an offer in the final selection is free to apply to any other company.
- h. Virtusa shall be provided the day one or day two slot during the campus placements by the Partner, which will be decided based on mutual written discussion and agreement.

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- i. Pre-selected Students who undergo this program as part of their pre-final semester will be given an internship opportunity by Virtusa either in its premises or through virtual mode.
2. The MOU shall be valid for **THREE YEARS (3)** from the date of execution and the Parties shall be at fully liberty to terminate the MOU for convenience by issuing prior written notice of three months. Virtusa shall have the right to terminate this MOU in the event of breach of obligations by the Partner, by giving a prior notice of fifteen (15) days, during which period the breach is not remedied by the Partner.
3. The Parties shall take reasonable steps to ensure the successful performance of the obligations agreed and co-operate with each other in duly performing the obligation agreed upon. The Parties herein have agreed to perform various obligations with service motive and there is no monetary obligation/consideration involved herein between the Parties. However, the Partner shall bear all expenses incurred by Virtusa towards providing infrastructure, network and internet access, other facilities required for the education and training and such other expenses incurred by Virtusa in performing its obligations under this MOU. All expenses incurred by Virtusa in performing its obligations pursuant to this MOU shall be reimbursed by the Partner at the end of every month.
4. Under no circumstances, shall the Parties be treated as the vendor, employee, contractor, representative and agent of the other.
5. Any information or documentation received by the Partner during the term of this MOU shall be deemed as 'Confidential Information' under this MOU. The Confidential Information includes, but is not limited to, any information, course material, plans, discussions, strategies or any material provided by Virtusa to the Partner, and Virtusa's



technology including discoveries, inventions, research and development efforts, manufacturing processes, hardware/software (regardless of media) design and maintenance tools, and hardware/software product know-how, which may be disclosed by Virtusa to the Partner during the pendency of this MOU. Confidential Information shall also include any information marked "Confidential" or "Proprietary" but does not include any information already in the public domain or such information which was obtained from a third party. The Partner shall not disclose, reproduce or use any Confidential Information for any purpose except solely in connection with the performance of this MOU. Upon expiration or termination of this MOU, Partner shall cease using all such Confidential Information and it shall either destroy or return all copies of such Confidential Information, in whatever form. The Partner or any of its personnel/ students/ faculty shall not disclose the Confidential Information during the term of this MOU and for a period of 5 years after.

The Parties shall not make unauthorized use of the trade name, trade mark, copyright, patent, symbol, licenses, or designation belonging to the other party without prior approval and permission. In the event, the Partner or any of its personnel/students/faculty breach its confidentiality obligations or infringe the intellectual property of Virtusa, Virtusa shall have the right to pursue appropriate remedies available at law and shall be entitled to equitable relief. In addition, the Partner shall indemnify, defend and hold harmless Virtusa, from and against all claims and all losses, liabilities, obligations, damages, expenses and costs (including without limitation reasonable legal fees) brought against or suffered by the other or any of its respective officers, directors, employees or agents, resulting from, arising out of or relating to damage to property, fraud, gross negligence, willful misconduct, breach of confidentiality obligations, applicable laws and regulations and infringement of intellectual property.



6. Virtusa shall also provide requisite publicity material such as handouts, information brochures and posters, if it deems necessary. Upon expiration, termination of this MOU or when requested by Virtusa, the Partner shall cease using all such material and documents and it shall immediately return all copies of the documents, in whatever form to Virtusa.
7. Except for collaboration related to **DATA SCIENCE** practice, the Partner is not debarred from having collaborations with others. For initiatives which are planned for **DATA SCIENCE** domain, the Partner can invite guest speakers with prior written approval from Virtusa. Any other event in this domain will be conducted in collaboration with Virtusa
8. Except as expressly stated in this MOU, there shall be no obligation on any party to compensate the other in any manner or any claim. However, the terms and the conditions in this MOU shall be kept confidential
9. The Parties agree that no party shall be held liable for the commission and omission of the other party under this MOU.
10. The parties represent that they have the full power and authority to enter into this MOU in general and none of the objects stipulated herein are against public policy.
11. The Parties shall designate their respective representatives who shall be the primary point of contact on behalf of that party.
12. Neither of the parties shall not use the name of the party in any advertisement nor make any public announcement without the prior written approval of the other party.
13. The parties agree to negotiate amendments to this MOU, if necessary, to meet the evolving requirements. Any amendment and / or modifications to the MOU will require written approval from both parties.



14. The termination of this MOU shall not affect the implementation of the projects or programs established under it prior to such termination. Notwithstanding anything to the contrary, in the event of expiry or early termination of this MOU, Partner shall reimburse all expenses incurred by Virtusa in performing its obligations under this MOU till the effective date of termination.
15. Any dispute arising out this MOU shall be at the first instance attempted to be settled amicably between the parties. In case the dispute cannot be settled amicably, this MOU is subject to the jurisdiction of Courts at Hyderabad.

IN WRITTEN WHEREOF both parties put their hard seal on the day, month and year stated herein above;

Date:

Date: 26.08.2021

Place: Hyderabad

Place: Salem

Name:

Vasu Pendyala

Name: Dr.PSS.Srinivasan

Company:

Authenticated through
Leegality.com (m4JlNGd)
Vasu Pendyala
Date: Fri Sep 03 19:06:09 IST
2021

Company: Knowledge Institute of Technology

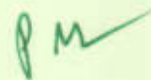
Signature:

Signature:


Dr. PSS. SRINIVASAN, Ph.D.
PRINCIPAL,
Knowledge Institute of Technology
Kakapalayam (PO), Salem-637 504

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Private and confidential – MOU between Virtusa Consulting Services Private Limited and
Knowledge Institute of Technology, Salem





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25/8/21
Knowledge Institute of Technology Trust
kalcepalayam Salem.

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முத்திரைத்தாள் விற்பனையாளர்
உரிமம் எண்: 11/92
எடப்பாடி மெயின் ரோடு,
மகடஞ்சாவடி, சேலம் (Dt).

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOU") is executed on this, the Aug 26, 2021, at Hyderabad

BY AND BETWEEN

VIRTUSA CONSULTING SERVICES PRIVATE LIMITED, a Company incorporated under the provisions of Companies Act, 1956 and having its registered office at No. 34, IT Highway, Navalur, Chennai – 600130, and represented by its authorized signatory Mr. Vasu Pendyala (hereinafter referred to as 'Virtusa' which expression whenever used shall mean and include its successors, administrators and assigns) of the ONE PART;

PM

AND KNOWLEDGE INSTITUTE OF TECHNOLOGY, declared as an Engineering Institution, affiliated to Anna University, approved by AICTE, accredited by NAAC and having its campus at KIOT Campus, Kakapalayam(PO), Salem – 637 504 represented by its authorized signatory Dr.PSS.SRINIVASAN, The Principal, Knowledge Institute of Technology, hereinafter referred to as 'Partner' (which expression whenever used shall mean and include its successors, administrators and assigns) of the OTHER PART;

(Virtusa and the Partner are individually referred to as 'Party' and collectively referred to as 'Parties').

WHEREAS Virtusa is a global information technology services company and provides IT and business consulting, application support and maintenance, development, systems Integration and managed services to its customers.

AND WHEREAS the Partner is a Self-Financing Engineering College, approved by AICTE & affiliated to Anna University, Chennai, offers B.E courses in different engineering disciplines and has evolved a comprehensive student-centric learning approach consisting of several stages, designed to add significant values to the learner's understanding in an integrated manner, covering relevant knowledge, practical skills and positive attitudes.

AND WHEREAS the Partner, for the purpose of enriching practical skills and imparting industry relevant course curriculum to students of all engineering disciplines in the field of Information Technology("IT"), has approached Virtusa with a proposal for forging an industry-institute academic alliance to facilitate and train the Partner's students and faculty on Dot Net by utilizing

the Virtusa's relevant experience and projects, and by deputing its technicians at the lab of Partner with the object of providing exposure to the Partner's faculty and students to current industrial needs and requirements.

AND WHEREAS Virtusa, has agreed to the proposal of the Partner

AND WHEREAS this MOU is intended to be legally binding between the Parties and is enforceable in accordance with the applicable laws and regulations.

Accordingly, the Parties have decided to reduce into writing their mutual representations and understanding as stated hereunder:

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 - a. The Partner shall establish a lab with the specified infrastructure requirements of Virtusa and shall use the lab for imparting the course/training. This lab shall be exclusive to the use of the purpose stated under this MOU and will not be used for running other courses of the Partner
 - b. Virtusa shall provide the Partner with the material, software, and access to the **Dot Net** library during the term of this MOU and the Partner shall use the materials, software and access to the **Dot Net** library under the guidance of designated representative of



Virtusa and for the purpose specified under this MOU. The Partner shall return such material, software and access to the **Dot Net** library to Virtusa upon expiry or early termination of this MOU.

- c. The Partner shall nominate two or three faculty members for undergoing the Trainer certification program at Virtusa office at Hyderabad for two weeks. The faculty, after completion of certification, will be allowed to train certain number of students as agreed upon by the parties in writing from time to time.
- d. The final year students to be trained shall be pre-selected by Virtusa (hereinafter referred to as the 'Pre-selected Students').
- e. The course will be imparted for the duration specified by the Virtusa as an additional training program. This program will be run during the pre-final semester of the graduation course being offered by the Partner for the Pre-selected students.
- f. The Partner shall not charge the Pre-selected Students any fee for this course. If it is found that the Partner has charged fees for this program from students, Virtusa shall have the rights to terminate this MOU or pursue other remedies available at law against the Partner.
- g. The Partner shall not train any students other than the Pre-selected Students. Virtusa shall have the discretion to make employment offers to any of the Pre-selected Students on completion of their graduation. Virtusa shall not be under obligation under this MOU to recruit any fixed number of Pre-Selected Students. Any of the Pre-selected Students who is not made an offer in the final selection is free to apply to any other company.
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2. The MOU shall be valid for **THREE YEARS (3)** from the date of execution and the Parties shall be at fully liberty to terminate the MOU for convenience by issuing prior written notice of three months. Virtusa shall have the right to terminate this MOU in the event of breach of obligations by the Partner, by giving a prior notice of fifteen (15) days, during which period the breach is not remedied by the Partner.
3. The Parties shall take reasonable steps to ensure the successful performance of the obligations agreed and co-operate with each other in duly performing the obligation agreed upon. The Parties herein have agreed to perform various obligations with service motive and there is no monetary obligation/consideration involved herein between the Parties. However, the Partner shall bear all expenses incurred by Virtusa towards providing infrastructure, network and internet access, other facilities required for the education-and training and such other expenses incurred by Virtusa in performing its obligations under this MOU. All expenses incurred by Virtusa in performing its obligations pursuant to this MOU shall be reimbursed by the Partner at the end of every month.
4. Under no circumstances, shall the Parties be treated as the vendor, employee, contractor, representative and agent of the other.
5. Any information or documentation received by the Partner during the term of this MOU shall be deemed as 'Confidential Information' under this MOU. The Confidential Information includes, but is not limited to, any information, course material, plans, discussions, strategies or any material provided by Virtusa to the Partner, and Virtusa's

technology including discoveries, inventions, research and development efforts, manufacturing processes, hardware/software (regardless of media) design and maintenance tools, and hardware/software product know-how, which may be disclosed by Virtusa to the Partner during the pendency of this MOU. Confidential Information shall also include any information marked "Confidential" or "Proprietary" but does not include any information already in the public domain or such information which was obtained from a third party. The Partner shall not disclose, reproduce or use any Confidential Information for any purpose except solely in connection with the performance of this MOU. Upon expiration or termination of this MOU, Partner shall cease using all such Confidential Information and it shall either destroy or return all copies of such Confidential Information, in whatever form. The Partner or any of its personnel/ students/ faculty shall not disclose the Confidential Information during the term of this MOU and for a period of 5 years after.

The Parties shall not make unauthorized use of the trade name, trade mark, copyright, patent, symbol, licenses, or designation belonging to the other party without prior approval and permission. In the event, the Partner or any of its personnel/students/faculty breach its confidentiality obligations or infringe the intellectual property of Virtusa, Virtusa shall have the right to pursue appropriate remedies available at law and shall be entitled to equitable relief. In addition, the Partner shall indemnify, defend and hold harmless Virtusa, from and against all claims and all losses, liabilities, obligations, damages, expenses and costs (including without limitation reasonable legal fees) brought against or suffered by the other or any of its respective officers, directors, employees or agents, resulting from, arising out of or relating to damage to property, fraud, gross negligence, willful misconduct, breach of confidentiality obligations, applicable laws and regulations and infringement of intellectual property.

6. Virtusa shall also provide requisite publicity material such as handouts, information brochures and posters, if it deems necessary. Upon expiration, termination of this MOU or when requested by Virtusa, the Partner shall cease using all such material and documents and it shall immediately return all copies of the documents, in whatever form to Virtusa.
7. Except for collaboration related to **Dot Net** practice, the Partner is not debarred from having collaborations with others. For initiatives which are planned for **Dot Net** domain, the Partner can invite guest speakers with prior written approval from Virtusa. Any other event in this domain will be conducted in collaboration with Virtusa
8. Except as expressly stated in this MOU, there shall be no obligation on any party to compensate the other in any manner or any claim. However, the terms and the conditions in this MOU shall be kept confidential
9. The Parties agree that no party shall be held liable for the commission and omission of the other party under this MOU.
10. The parties represent that they have the full power and authority to enter into this MOU in general and none of the objects stipulated herein are against public policy.
11. The Parties shall designate their respective representatives who shall be the primary point of contact on behalf of that party.
12. Neither of the parties shall not use the name of the party in any advertisement nor make any public announcement without the prior written approval of the other party.
13. The parties agree to negotiate amendments to this MOU, if necessary, to meet the evolving requirements. Any amendment and / or modifications to the MOU will require written approval from both parties.



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15. Any dispute arising out this MOU shall be at the first instance attempted to be settled amicably between the parties. In case the dispute cannot be settled amicably, this MOU is subject to the jurisdiction of Courts at Hyderabad.

IN WRITTEN WHEREOF both parties put their hard seal on the day, month and year stated herein above;

Date:

Date: 26.08.2021

Place: Hyderabad

Place: Salem

Name:

Vasu Pendyala

Name: Dr.PSS.Srinivasan


Company:

Authenticated through
Leegality.com (XQqTV5l)
Vasu Pendyala
Date: Fri Sep 03 17:01:56 IST
2021

Company: Knowledge Institute of Technology

Signature:

Signature:


Dr. PSS. SRINIVASAN, Ph.D.
PRINCIPAL,
Knowledge Institute of Technology
Kakapalayam (PO), Salem-637 504

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Private and confidential – MOU between Virtusa Consulting Services Private Limited and Knowledge Institute of Technology, Salem

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தமிழ்நாடு தமிழ்நாடு TAMILNADU 6.100/-

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KNOWLEDGE INSTITUTE OF
TECHNOLOGY SALEM

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செ. பாரதி,

முத்தியரத்தனார் விநியோகவளம்,
உயிர் எண்: 1/2015 சென்னை (செ),
மாண்புமிகு, தி.வ.க. அமைச்சர், மதுரை,
சங்கீரி (ச), சென்னை (மா.ச), தமிழ்நாடு.

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOU") is executed on 11th December, 2017 BY AND BETWEEN

Aspire Systems (India) Pvt., Ltd., a Company incorporated under the provisions of Companies Act, 1956 and having its registered office at 1/D-1, SIPCOT IT Park, Siruseri, Chennai 603 103, Tamil Nadu, India represented by its authorized signatory, hereinafter referred to as 'Aspire Systems' on the ONE PART (which expression whenever used shall mean and include its successors, administrators and assigns),

AND

Knowledge Institute of Technology (KIOT) declared as a self financing engineering institution affiliated to Anna University, Chennai and approved by the All India Council for Technical Education

and having its campus at Kakapalayam), Salem 637 504, Tamil Nadu, represented by its authorized signatory Dr.PSS Srinivasan, Principal, KIOT, hereinafter referred to as 'Institution' on the OTHER PART (which expression whenever used shall mean and include its successors, administrators and assigns).

(Aspire Systems and Institution are individually referred to as 'Party' and collectively referred to as 'Parties').

WHEREAS Aspire Systems is a global information technology services company and provides IT and business consulting, application support and maintenance, development, systems Integration and managed services to its customers.

AND WHEREAS Institution is a Self-Financing Engineering Institution, affiliated to Anna University, Chennai offering Under Graduate and Post Graduate Engineering Courses to students. Institution has evolved a comprehensive student-centric learning approach consisting of several stages, designed to add significant values to the learner's understanding in an integrated manner, covering relevant knowledge, practical skills and positive attitudes.

AND WHEREAS Institution, for providing industry ready recruits, has approached Aspire Systems for forging an industry-institute academic alliance with the intent to provide the students selected by Aspire Systems from the Institution with training on software technology as per curriculum agreed to between the parties through Institution's Centre of Excellence for software technology.

AND WHEREAS Aspire Systems, with an intention to have the recruits more exposed to industry requirements and thereby reducing the cost and time involved in training the recruits, has accepted the proposal of Institution.

Accordingly, the Parties have decided to reduce into writing their mutual representations and understanding as stated hereunder:

NOW THIS MOU WITNESSETH AS FOLLOWS:

Pursuant to the foregoing covenants, the Parties hereby agree and state as follows;

1. That the Parties on this day have executed this MOU with an intention to enhance the quality of the educational experience for students and training of faculty of Institution and also for industry institute collaboration between the Parties for mutual benefit and pursuant thereto the Parties agreed for:

- (a) Aspire Systems may as mutually agreed from time to time, provide Institution with certain material and collaterals and Institution shall use the materials under the guidance of Aspire Systems and only for the purposes of this MOU.
- (b) This CoE would require a dedicated Staff from the college who will be the full time coordinator (SPOC) during the training period which could strengthen communication and coordination.
- (c) If requested by Institution, Aspire Systems will train two or three faculty members of the Institution under Train the Trainer program at Aspire Systems' office at Chennai for an agreed period. The faculty, after completion of the training, will be allowed to train certain number of students as agreed upon in writing from time to time.
- (d) The final year students to be trained will be pre-selected by Aspire Systems (hereinafter referred to as the 'Pre-selected Students').
- (e) The course will be imparted for the duration specified by Aspire Systems as an additional training program. This program will be run during the pre-final/final semester of the graduation course being offered by Institution for the Pre-selected students.
- (f) Institution shall train all the pre-selected students pursuant to this MOU for the curriculum agreed with Aspire Systems.
- (g) Pre-selected Students who undergo this program as part of their pre-final/final semester may also be given an internship opportunity by Aspire Systems either in its office or through virtual mode.
- (h) Pre-Selected Students who undergo this program shouldn't be encouraged for any further placements. Any drop outs will definitely be a huge setback because we would have spent considerable time from both ends on training. This also is a vital parameter of the continuation of CoE for the next year.

2. The MOU shall be valid for three (3) year from the date of execution. The Parties shall be at full liberty to terminate the MOU at any time by issuing prior written notice of fifteen (15) days. The

Parties shall make reasonable efforts for the performance of the MOU and shall in good faith cooperate with each other in duly performing the obligation agreed upon. The Parties herein have agreed to perform various obligations with a voluntary service motive and there is no monetary obligation/consideration involved herein between the Parties. Under no circumstances, Aspire Systems shall be treated as the vendor, contractor and agent of Institution (or vice-versa).

3. Institution shall have to bear all expenses towards providing infrastructure, network and internet access and the other facilities required for the education and training. Institution will not use the material or collateral that might be provided by Aspire Systems for any other use other than the above-mentioned process.

4. The Institution shall indemnify, defend and hold Aspire Systems, its subsidiaries and affiliates thereof and their respective officers, directors, agents and employees, harmless from and against all claims, damages, liabilities, costs, losses and expenses, including reasonable attorneys' fees and expenses incurred, related to or arising from: (i) bodily injury or damage to property incurred from or in connection with the performance of Institution under this MOU; (ii) any claim by or against Aspire Systems arising out of a breach by the Institution of any obligations (including, without limitation, any warranty, confidentiality, intellectual property, assignment obligations) under this Agreement; (iii) the infringement, misappropriation or a claim of infringement or misappropriation of any patent, copyright, trademark or other proprietary or intellectual property right of a third party; (iv) the acts, omissions, negligence or misconduct of the Institution or its students, officers, directors, agents, representatives, assigns, personnel and employees; (v) any claims by the students or third parties against Aspire Systems related to this MOU.

5. Aspire Systems may also provide the Institution with publicity material such as handouts, information brochures and posters, and the Institution shall return any such materials, to Aspire Systems on the termination or expiry of this MOU, or as and when requested to do so by Aspire Systems.

6. Except as expressly stated in this MOU, there shall be no obligation on any party to compensate the other in any manner or any claim. For initiatives which are planned for software domain as part of this MOU, Institution can invite guest speakers from Aspire Systems for guest lectures/workshop/seminars.

7. The Parties shall independently meet their expenditure incurred by the respective Parties in performing their part of obligations agreed herein.

8. The Parties shall respect the intellectual property of the other party and third parties and shall not use the trade name, trade mark, copyright, patent, symbol or designation belonging to the other party without prior approval and permission. No party shall claim itself as an agent or representative of the other party or create any liability for the other party.
9. The Parties shall maintain confidentiality of all information, course materials, plans, discussions, strategies, data or any material which shall be deemed to be confidential.
10. IN NO EVENT SHALL (A) EITHER PARTY BE LIABLE FOR ANY INDIRECT, INCIDENTAL, SPECIAL, PUNITIVE, OR CONSEQUENTIAL DAMAGES OF ANY NATURE WHATSOEVER, WHETHER IN CONTRACT, WARRANTY OR TORT, INCLUDING WITHOUT LIMITATION, DAMAGES FOR LOSS OF PROFITS, REVENUE, DATA, COVER, LOSS OF OR INTERRUPTION OF BUSINESS OF CUSTOMER OR ANY OTHER PARTY ARISING OUT OF OR IN CONNECTION WITH THE DELIVERY, USE OR PERFORMANCE OF THE SERVICES, THE DELIVERABLES, ANY SOFTWARE OR ANY OTHER MATERIALS OR ITEMS, EVEN IF THAT PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES OR EVEN IF SUCH DAMAGES ARE REASONABLY FORESEEABLE; AND (B) ASPIRE SYSTEMS' AGGREGATE LIABILITY ARISING OUT OF THIS MOU FOR ANY CLAIM OR CLAIMS EXCEED INR 1000.
11. The Parties represent that they have the full power and authority to enter into this MOU in general and none of the objects stipulated herein are against public policy.
12. The Parties shall designate their respective representatives who shall be the primary point of contact on behalf of that Party.
13. Neither of the Parties shall use the name of the other Party in any advertisement nor make any public announcement without the prior written approval of the other Party.
14. Aspire systems will be provided with Day 2 slot during the campus placements by the Institution, which will be finalized based on mutual discussion and agreement.
15. The Parties hereby agree that Aspire Systems shall recruit students from the institution only based on their performance and the institution shall not make any claims or obligation under this MOU in that regards.
16. The parties may negotiate amendments to this MOU, if necessary, to meet the evolving requirements. Any amendment and / or modifications to the MOU will require written approval from both parties.

IN WRITTEN WHEREOF both parties put their hard seal on the day, month and year stated herein above;

Date:

Place: Chennai

Name: Dinesh Kumar T K

Company: Aspire Systems (India) Pvt., Ltd.,

Signature:



Date:

Place: Salem

Name: Dr.PSS Srinivasan

Institution: Knowledge Institute of Technology

Signature:

A handwritten signature in green ink is written above a typed name and title in black. The typed text reads: "Dr. PSS. SRINIVASAN, Ph.D. PRINCIPAL, Knowledge Institute of Technology Kakapalayam (PO), Salem-637 504".

Dr. PSS. SRINIVASAN, Ph.D.
PRINCIPAL,
Knowledge Institute of Technology
Kakapalayam (PO), Salem-637 504



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ('MOU') is executed on 11th December, 2019 BY AND BETWEEN

Aspire Systems (India) Pvt., Ltd., a Company incorporated under the provisions of Companies Act, 1956 and having its registered office at 1/D-1, SIPCOT IT Park, Siruseri, Chennai 603 103, Tamil Nadu, India represented by its authorized signatory, hereinafter referred to as 'Aspire Systems' on the ONE PART (which expression whenever used shall mean and include its successors, administrators and assigns),

AND

Knowledge Institute Of Technology (KIOT) declared as a self financing engineering institution affiliated to Anna University, Chennai and approved by the All India Council for Technical Education and having its campus at Kakapalayam, Salem 637 504, Tamil Nadu, represented by its authorized signatory Dr. PSS Srinivasan, Principal, KIOT , hereinafter referred to as 'Institution' on the OTHER PART (which expression whenever used shall mean and include its successors, administrators and assigns).



Aspire Systems (India) Private Limited

Registered Office:
Old No.4, New No.7, II Trust Link Road, Mandaveli
Chennai - 600028. INDIA. Tel: +91-44-67404000 Fax: +91-44-67404234

CIN: U40300TN1998PTC046943

Head Office:
1/D -1, SIPCOT IT PARK, Siruseri, Chennai - 603103,
Tamil Nadu, INDIA. Tel: +91-44-67404000 Fax: +91-44-67404234

www.aspiresys.com

(Aspire Systems and Institution are individually referred to as 'Party' and collectively referred to as 'Parties').

WHEREAS Aspire Systems is a global information technology services company and provides IT and business consulting, application support and maintenance, development, systems Integration and managed services to its customers.

AND WHEREAS Institution is a Self-Financing Engineering Institution, affiliated to Anna University, Chennai offering Under Graduate and Post Graduate Engineering Courses to students. Institution has evolved a comprehensive student-centric learning approach consisting of several stages, designed to add significant values to the learner's understanding in an integrated manner, covering relevant knowledge, practical skills and positive attitudes.

AND WHEREAS Institution, for providing industry ready recruits, has approached Aspire Systems for forging an industry-institute academic alliance with the intent to provide the students selected by Aspire Systems from the Institution with training on software technology as per curriculum agreed to between the parties through Institution's Centre of Excellence for software technology.

AND WHEREAS Aspire Systems, with an intention to have the recruits more exposed to industry requirements and thereby reducing the cost and time involved in training the recruits, has accepted the proposal of Institution.

Accordingly, the Parties have decided to reduce into writing their mutual representations and understanding as stated hereunder:

pm

Aspire Systems (India) Private Limited

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NOW THIS MOU WITNESSETH AS FOLLOWS:

Pursuant to the foregoing covenants, the Parties hereby agree and state as follows;

1. That the Parties on this day have executed this MOU with an intention to enhance the quality of the educational experience for students and training of faculty of Institution and also for industry institute collaboration between the Parties for mutual benefit and pursuant thereto the Parties agreed for:

- (a) Aspire Systems may as mutually agreed from time to time, provide Institution with certain material and collaterals and Institution shall use the materials under the guidance of Aspire Systems and only for the purposes of this MOU.
- (b) This CoE would require a dedicated Staff from the college who will be the full time coordinator (SPOC) during the training period which could strengthen communication and coordination.
- (c) If requested by Institution, Aspire Systems will train two or three faculty members of the Institution under Train the Trainer program at Aspire Systems' office at Chennai for an agreed period. The faculty, after completion of the training, will be allowed to train certain number of students as agreed upon in writing from time to time.
- (d) The final year students to be trained will be pre-selected by Aspire Systems (hereinafter referred to as the 'Pre-selected Students').
- (e) The course will be imparted for the duration specified by Aspire Systems as an additional training program. This program will be run during the pre-final/final semester of the graduation course being offered by Institution for the Pre-selected students.
- (f) Institution shall train all the pre-selected students pursuant to this MOU for the curriculum agreed with Aspire Systems.
- (g) Pre-selected Students who undergo this program as part of their pre-final/final semester may also be given an internship opportunity by Aspire Systems either in its office or through virtual mode.

pm

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(h) Pre-Selected Students who undergo this program shouldn't be encouraged for any further placements. Any drop outs will definitely be a huge setback because we would have spent considerable time from both ends on training. This also is a vital parameter of the continuation of CoE for the next year.

2. The MOU shall be valid for one (1) year from the date of execution. The Parties shall be at full liberty to terminate the MOU at any time by issuing prior written notice of fifteen (15) days. The Parties shall make reasonable efforts for the performance of the MOU and shall in good faith co-operate with each other in duly performing the obligation agreed upon. The Parties herein have agreed to perform various obligations with a voluntary service motive and there is no monetary obligation/consideration involved herein between the Parties. Under no circumstances, Aspire Systems shall be treated as the vendor, contractor and agent of Institution (or vice-versa).

3. Institution shall have to bear all expenses towards providing infrastructure, network and internet access and the other facilities required for the education and training. Institution will not use the material or collateral that might be provided by Aspire Systems for any other use other than the above-mentioned process.

4. The Institution shall indemnify, defend and hold Aspire Systems, its subsidiaries and affiliates thereof and their respective officers, directors, agents and employees, harmless from and against all claims, damages, liabilities, costs, losses and expenses, including reasonable attorneys' fees and expenses incurred, related to or arising from: (i) bodily injury or damage to property incurred from or in connection with the performance of Institution under this MOU; (ii) any claim by or against Aspire Systems arising out of a breach by the Institution of any obligations (including, without limitation, any warranty, confidentiality, intellectual property, assignment obligations) under this Agreement; (iii) the infringement, misappropriation or a claim of infringement or misappropriation of any patent, copyright, trademark or other proprietary or intellectual property right of a third party; (iv) the acts, omissions, negligence or misconduct of the Institution or its students, officers, directors, agents, representatives, assigns, personnel and employees; (v) any claims by the students or third parties against Aspire Systems related to this MOU.

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5. Aspire Systems may also provide the Institution with publicity material such as handouts, information brochures and posters, and the Institution shall return any such materials, to Aspire Systems on the termination or expiry of this MOU, or as and when requested to do so by Aspire Systems.

6. Except for collaboration related to specific domain Institution is not barred from having collaborations with other organizations. Except as expressly stated in this MOU, there shall be no obligation on any party to compensate the other in any manner or any claim. For initiatives which are planned for specific domain Institution can invite guest speakers with prior approval from Aspire systems. Any other event in this domain will be conducted in collaboration with Aspire systems.

7. The Parties shall independently meet their expenditure incurred by the respective Parties in performing their part of obligations agreed herein.

8. The Parties shall respect the intellectual property of the other party and third parties and shall not use the trade name, trade mark, copyright, patent, symbol or designation belonging to the other party without prior approval and permission. No party shall claim itself as an agent or representative of the other party or create any liability for the other party.

9. The Parties shall maintain confidentiality of all information, course materials, plans, discussions, strategies, data or any material which shall be deemed to be confidential.

10. IN NO EVENT SHALL (A) EITHER PARTY BE LIABLE FOR ANY INDIRECT, INCIDENTAL, SPECIAL, PUNITIVE, OR CONSEQUENTIAL DAMAGES OF ANY NATURE WHATSOEVER, WHETHER IN CONTRACT, WARRANTY OR TORT, INCLUDING WITHOUT LIMITATION, DAMAGES FOR LOSS OF PROFITS, REVENUE, DATA, COVER, LOSS OF OR INTERRUPTION OF BUSINESS OF CUSTOMER OR ANY OTHER PARTY ARISING OUT OF OR IN CONNECTION WITH THE DELIVERY, USE OR PERFORMANCE OF THE SERVICES, THE DELIVERABLES, ANY SOFTWARE OR ANY OTHER MATERIALS OR ITEMS, EVEN IF THAT PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES OR EVEN IF SUCH DAMAGES ARE REASONABLY FORESEEABLE; AND (B) ASPIRE SYSTEMS' AGGREGATE LIABILITY ARISING OUT OF THIS MOU FOR ANY CLAIM OR CLAIMS EXCEED INR 1000.

PM

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11. The Parties represent that they have the full power and authority to enter into this MOU in general and none of the objects stipulated herein are against public policy.
12. The Parties shall designate their respective representatives who shall be the primary point of contact on behalf of that Party.
13. Neither of the Parties shall use the name of the other Party in any advertisement nor make any public announcement without the prior written approval of the other Party.
14. Aspire systems will be provided with Day 2 slot during the campus placements by the Institution, which will be finalized based on mutual discussion and agreement.
15. The Parties hereby agree that Aspire Systems shall recruit students from the institution only based on their performance and the institution shall not make any claims or obligation under this MOU in that regards.
16. The parties may negotiate amendments to this MOU, if necessary, to meet the evolving requirements. Any amendment and / or modifications to the MOU will require written approval from both parties.

IN WRITTEN WHEREOF both parties put their hard seal on the day, month and year stated herein above;

Date : 11th December, 2019

Date : 11th December, 2019

Place : Chennai


Place : Salem

Name : Dinesh Kumar T K

Name : Dr. PSS Srinivasan

Company : Aspire Systems (India) Pvt., Ltd.,

Institution : Knowledge Institute of Technology

Signature: 

Signature: 

Dr. PSS. SRINIVASAN, Ph.D.
PRINCIPAL,
Knowledge Institute of Technology
Kakapalayam (PO), Salem-637 504

6

Aspire Systems (India) Private Limited

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भारतीय गैर न्यायिक

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RUPEES

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கமீட்டாடு தமில்நாடு TAMIL NADU

13 MAY 2022

American megatrends International
India Pvt Ltd

08AC 057506

K. DHINESH BABU
STAMP VENDOR

License No: 23/CH (S) 2010 dt. 28.02.2011
Sholinganallur, Chennai-600 119
Cell: 9841417992

MEMORANDUM OF UNDERSTANDING

Centre of Excellence on Embedded Technology

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on -17th May 2022 by and between Knowledge Institute of Technology is situated at KIOT-Campus, NH 544, Kakapalayam (post), Salem, Tamil Nadu, the First Party represented herein by its Founder and Principal, Dr.PSS.Srinivasan (hereinafter referred as 'First Party', or as "KIOT" or as Institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in office, administrators and assigns).

AND

AMI (American Megatrends International India Pvt Ltd), Tower A, 5th floor, 51, Rattha's Tek Meadows Road,, Sholinganallur, Chennai, Tamil Nadu 600119 the Second party represented herein by (Authorized person from AMI) (hereinafter referred as 'Second Party', or as "AMI" the organization which expression, unless excluded by or repugnant to the subject or context shall include its successors – in office, administrators and assigns) AMI empowers digitally connected infrastructure and protects the integrity of mission-critical hardware and firmware. The AMI foundational technology platform is a comprehensive solution suite that powers, manages, and secures compute ecosystems worldwide. AMI's industry-leading platform and unwavering customer support have generated lasting partnerships and spurred innovation for the most prominent brands and providers on the market.

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PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM (PO), SALEM-637 504

JAd

AMI propel innovations for compute ecosystems worldwide and foundational technologies ensure that the world's systems get and stay online. AMI offers best-in-class UEFI and remote management firmware, security solutions, development tools and utilities for top-tier manufacturers of desktop, server, mobile and embedded/IoT systems.

1. Preamble

Knowledge Institute of Technology offers Undergraduate and Postgraduate programmes in Engineering streams and promotes research activities apart from imparting quality education to students. Knowledge Institute of Technology is deeply concerned with the commitment of quality education by creating and promoting interaction with industries.

2. Purpose of MoU

The purpose of the MoU is to ensure co-operation between Knowledge Institute of Technology and AMI, in the streams of IT/Computer Science, Electronics & Electrical Engineering and to share the knowledge and skills between the organizations. **The MOU shall be valid for three (3) years from the date of execution.** The Parties shall make reasonable efforts for the performance of the MOU and shall in good faith ~~and co-operate~~ with each other in duly performing the obligation agreed upon.

(KIOT and AMI are individually referred to as 'Party' and collectively referred to as 'Parties').

KIOT providing industry ready recruits, has approached AMI for forging an industry-institute academic alliance with the intent to provide the students selected by AMI from the Institution with training on Embedded Technology and latest technology as per curriculum agreed to between the parties through Institution's **Centre of Excellence for Embedded Technology.**

AND WHEREAS AMI, with an intention to have the recruits more exposed to industry requirements and thereby reducing the cost and time involved in training the recruits, has accepted the proposal of the institution, AMI shall offer training on various technologies for the Students of Knowledge Institute of Technology, decided from time to time based on the need by both the parties. The duration of the training will be decided jointly by both the parties.

AMI, at its discretion may provide opportunities for the faculty members of Knowledge Institute of Technology to develop their skills.

Internship opportunities may also be offered to KIOT students at AMI in firmware for compute systems, Embedded Systems, Cloud Service, Industrial / IoT, Automotive Enterprise, Edge Computing in which the company is presently engaged.

AMI may offer projects to the students of Knowledge Institute of Technology for a period agreed upon every year. Designated technical expert from AMI and Knowledge Institute of Technology, is expected to guide the recruits in their projects as and when required. The Project guidance procedures will be agreed upon between AMI and Knowledge Institute of Technology prior to commencement of the project.

Accordingly, the Parties have decided to reduce into writing their mutual representations and understanding as stated hereunder:

NOW THIS MOU WITNESSETH AS FOLLOWS:

Pursuant to the foregoing covenants, the Parties hereby agree and state as follows;

1. That the Parties on this day have executed this MOU with an intention to enhance the quality of the educational experience for students, training of faculty of Institution and other appropriate collaboration mutually agreed to between the Parties for mutual benefit and pursuant thereto the Parties agreed for:

PM

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PM
PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM (PO), SALEM-637 014

- (a) Pre final year/ final year students to be trained will be pre-selected by AMI (hereinafter referred to as the 'Pre-selected Students').
 - (b) The course will be imparted for the duration specified by AMI as an additional training program. This program will be run during the appropriate semesters of the graduation course being offered by Institution for the Pre-selected students.
 - (c) AMI and KIOT may decide from time to time that KIOT staff members with appropriate skills and knowledge may impart some parts of the training to all the pre-selected students pursuant to this MOU for the curriculum agreed with AMI.
 - (d) Pre-selected students, who undergo this program as part of their pre-final/final semester may also be given an internship opportunity by AMI either in its office or through virtual mode.
 - (e) Pre-Selected students, who undergo this program shouldn't be encouraged for any further placements.
 - (f) This COE would require a dedicated Staff from the college who will be the full-time coordinator (SPOC) during the training period which could strengthen communication and coordination.
 - (g) If requested by KIOT, AMI at its discretion may train faculty members of the institution under Train the Trainer program at AMI's office in Chennai for an agreed period. The faculty, after completion of the training, will be allowed to train certain number of students as agreed upon in writing from time to time.
 - (h) KIOT may invite guest speakers from AMI for guest lectures/workshop/seminars.
2. KIOT shall have to bear all expenses towards providing infrastructure, network and internet access and other facilities required for the education and training. AMI shall provide necessary, know how, software / hardware, educational content as training to students and or faculty as deemed necessary. Institution will not use the material or collateral that might be provided by AMI for any other use other than the above-mentioned process.
 3. Except as expressly stated in this MOU, there shall be no obligation on any party to compensate the other in any manner or any claim.
 4. The Parties shall maintain confidentiality of all information, course materials, plans, discussions, strategies, data or any material which shall be deemed to be confidential.
 5. The Parties shall designate their respective representatives who shall be the primary point of contact on behalf of that party.
 6. AMI will be provided with Day 1 slot for the pre-selected students during the campus placements by KIOT, which will be finalized based on mutual discussion and agreement.
 7. The Parties hereby agree that AMI shall recruit students from KIOT only based on their performance and the institution shall not make any claims or obligation under this MOU in that regard.
 8. KIOT can use AMI logo in the website in the relevant pages if necessary, with the written prior approval of AMI.
 9. The parties may negotiate amendments to this MOU, if necessary, to meet the evolving requirements. Any amendment and / or modifications to the MOU will require written approval from both the parties.
 10. The MOU maybe extended by mutual agreement of AMI and KIOT.
 11. The MOU can be terminated by any one of the parties by sending 3 months' notice. However the activities already planned will be completed as mentioned in the MOU.

IN WRITTEN WHEREOF both the parties put their hard seal on the day, month and year stated herein above;

AGREED:

For Knowledge Institute of Technology

For American Megatrends International India Pvt Ltd

PM

PM *JJJ*

Authorized Signatory

Authorized Signatory

Witness 1:

P. Rajendran
(P. RAJENDRAN)

Witness 1:



PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KARAPALAYAM (PO), SALEM-637 504

Date : 01.09.2021

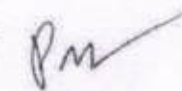
MEMORANDUM OF UNDERSTANDING

This Renewal of Memorandum of Understanding made on **1st September 2021**(Supersedes the MoU signed on 25th November 2015) by and between **Knowledge Institute of Technology, Salem – 637 504** represented by its Principal, **Dr.PSS.SRINIVASAN** and **GENN Automation, Coimbatore**, represented by its Director **Mr.A.SASI KUMAR**.

According to this Memorandum of Understanding, both **Knowledge Institute of Technology, Salem** and **GENN Automation, Coimbatore** agree to share their technical expertise for continuous innovation in design, development and manufacturing and infrastructure for training the students and faculty members through various seminars, workshops, short and long term courses. Also agree to provide industrial visits, internship, placement, consultancy and assistance in executing the funded R&D projects. All technical developments connected with the academic activities and research pertaining to this MoU are fully described in the Annexure-I shall be in the name of Knowledge Institute of Technology, Salem and GENN Automation, Coimbatore.

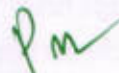
For GENN AUTOMATION

A. 
Partner.



PRINCIPAL

KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM (PO), SALEM-637 504.



PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM (PO), SALEM-637 504



Office : 1-A R.K. Nagar, Behind Ja-shanthi Theatre,
Singanailur, Coimbatore - 641 005. GST No.: 33AAFFG3523M1ZH
☎ 0422 2272164 / 5 / 6, 98422 27264 ☎ 98422 27266,
✉ info@gennautomation.com 🌐 Web: www.gennautomation.com

Authorised Distributor Of
SICK
Sensor Intelligence.

**SYSTEM HOUSE OF
SIEMENS**

GENN AUTOMATION

An ISO 9001 : 2015 Certified Company

This agreement will be effective for a period of **5 years** from the date of signing of the MoU by both the parties and may be renewed further if mutually agreed. Either party may terminate the agreement by written notification signed by the appropriate official of the Institution/Company initiating the notice. Such notice must be received by the other party six months prior to the effective termination date. However, obligations and commitments already contracted for and involving their parties shall be honoured and continued by both parties until such commitments are completed.

In witness whereof, the parties here to cause this agreement to be executed as 25/11/2015.

Director
GENN Automation
Coimbatore – 641 005



Witness :

1...*[Signature]*.....

Dr.C.Muniraj,
Professor & Head,
Department of Electrical and Electronics Engineering,
Knowledge Institute of Technology
Kakapalayam, Salem – 637 504.

2...*[Signature]*.....

Mr.P.Sundar,
Design Engineer,
GENN Automation
Coimbatore – 641 005.

PM
Principal
Knowledge Institute of Technology
Salem – 637 504



PM
PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM, SALEM
SICK **SYSTEM HOUSE OF**
Sensor Intelligence. **SIEMENS**



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☎ 0422 2272164 / 5 / 6, 98422 27264 ☎ 98422 27266,
✉ Info@gennautomation.com 🌐 Web: www.gennautomation.com

ANNEXURE-I

"Research Project"

MoU between GENN Automation and Knowledge Institute of Technology for Strengthening Industry Institute Interaction

GENN Automation is one of the leading companies in delivering world-class automation products and rendering training services. Also known in providing automation solution for industries like Food & Beverages, Engineering and Textile Industries.

I. Knowledge Institute of Technology will

- 1.1. Organize **Hands on Workshop** in the field of PLC & SCADA, DCS, Advanced Process Control (APC) devices and HMI protocols by **GENN Automation** powered by **Siemens** Certification for our students.
- 1.2. Provide Industry Institute Interaction to the nearby industries by trained faculty members of **Knowledge Institute of Technology**
- 1.3. Provide infrastructure like built-up and furnished laboratory space for the Center of Excellence proposed to be set up in Instrumentation and Control Engineers Club of **EEE Department** by **GENN Automation, Coimbatore**.
- 1.4. Identify two committed student batches of B.E - Electrical and Electronics Engineering (EEE) every year to take up the identified B.E projects, which forms a part of the "**Research Project**" for ultimately realizing the Patentable Technology by the end of third year. These batches will be guided by the faculty members of Knowledge Institute of Technology along with GENN Automation, Coimbatore.
- 1.5. Submit the "**Faculty Development Programme and Research Project**" proposal to various funding agencies with Industry Collaboration of **GENN Automation**.

For GENN AUTOMATION

A. S. S.
Partner

PM
PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM (PO), SALEM-637 504

PM
PRINCIPAL

KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM Po., SALEM - 637 504.



Office : 1-A.R.K. Nagar, Behind Jaishanthi Theatre,
Singanallur, Coimbatore - 641 005. GST No.: 33AAFFG3523M1ZH
☎ 0422 2272164 / 5 / 6, 98422 27264 ☎ 98422 27266,
✉ Info@gennautomation.com 🌐 [Web: www.gennautomation.com](http://www.gennautomation.com)

SICK
Sensor Intelligence.

**SYSTEM HOUSE OF
SIEMENS**

II. GENN Automation, Coimbatore will

- 2.1. Provide Industry Interaction and Hands on training for complete Automation solution to the students and faculty members of **Knowledge Institute of Technology** based on mutually agreeable terms and conditions every year.
- 2.2. Provide Siemens Certified Automation Engineer (Basic and Advanced) courses to the students and faculty members of **Knowledge Institute of Technology** at nominal fee.
- 2.3. Provide Industrial Visits, In-plant training and Internship to the students and faculty members of **Knowledge Institute of Technology** to carry out the research projects
- 2.4. Allow the students and faculties of **Knowledge Institute of Technology** to carry out short/long term research project as per the requirements.
- 2.5. Make available the use of existing facilities like laboratory, library, workshop etc., at the GENN Automation, Coimbatore at **nominal cost to the students and at free of cost to the faculty members** for the approved project work.
- 2.6. Take responsibility to guide the students with active involvement towards converting the project into patentable product and participating in technical contests during every academic year.
- 2.7. Ready to provide opportunity for Campus Recruitment to students of **Knowledge Institute of Technology** at all possible times.
- 2.8. Invite two faculty members from **Knowledge Institute of Technology** every year for advance Automation System Training, Workshop and Conference in the cutting edge technologies.
- 2.9. Provide consultancy services in executing research work in collaboration with **Knowledge Institute of Technology**
- 2.10. In general, **GENN Automation** will provide all kind of support from its expert team based on need and mutually agreed terms.

For GENN AUTOMATION

A. 
Partner


PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM Po., SALEM - 637 504.
KAKAPALAYAM (PO), SALEM-637 504



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Authorised Distributor Of
SICK
Sensor Intelligence.

**SYSTEM HOUSE OF
SIEMENS**

GENN AUTOMATION

An ISO 9001 : 2015 Certified Company

This memorandum of understanding shall come into effect from the date and time of its signing and will be valid for five years and shall be renewed on mutual agreement by both the parties there after.

Any additional agreement and co-operation shall be made in writing after mutual consent in the form of annexure to this MoU.

Director
GENN Automation
Coimbatore – 641 005



pm
Principal
Knowledge Institute of Technology
Salem – 637 504



Witness :

1. *Dr. C. Muniraj* Dr.C.Muniraj,
Professor & Head,
Department of Electrical and Electronics Engineering,
Kakapalayam, Salem – 637 504.

2. *Mr. P. Sundar* Mr.P.Sundar,
Design Engineer,
GENN Automation,
Coimbatore – 641 005.

pm
PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM (PO), SALEM-637 504

Authorized Distributor Of
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**SYSTEM HOUSE OF
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✉ info@gennautomation.com 🌐 Web: www.gennautomation.com



सत्यमेव जयते

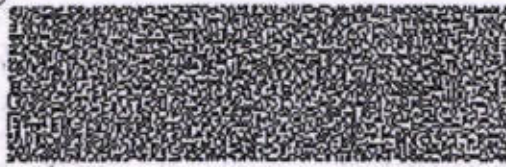
INDIA NON JUDICIAL

Government of Karnataka

e-Stamp

Certificate No. : IN-KA31006292806029R
Certificate Issued Date : 18-Jun-2019 04:32 PM
Account Reference : NONACC (FI)/ kaksfcl08/ PEENYA/ KA-BN
Unique Doc. Reference : SUBIN-KAKAKSFCL0889898347865394R
Purchased by : INNOVATIVE SOLUTIONS
Description of Document : Article 12 Bond
Description : MOU
Consideration Price (Rs.) : 0
 (Zero)
First Party : KNOWLEDGE INSTITUTE OF TECHNOLOGY
Second Party : INNOVATIVE SOLUTIONS
Stamp Duty Paid By : INNOVATIVE SOLUTIONS
Stamp Duty Amount(Rs.) : 20
 (Twenty only)

For Sri Padmavathi Souharda
 Sahakari Niyamitha
 Authorized Signatory



Please write or type below this line

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is signed between **Knowledge Institute of Technology, Salem - 637504** represented by its Principal, **Dr.PSS.Srinivasan** and **Innovative Solutions, Bangalore**, represented by its Director **Mrs. Selvamani Chellamuthu**

Dr. PSS. SRINIVASAN,
 PRINCIPAL,

KNOWLEDGE INSTITUTE OF TECHNOLOGY
 KAKAPALAYAM (Po), SALEM-637 504,
 Statutory Alert:

PRINCIPAL
 KNOWLEDGE INSTITUTE OF TECHNOLOGY
 KAKAPALAYAM (PO), SALEM-637 504

For INNOVATIVE SOLUTIONS

Proprietor

1. The authenticity of this Stamp Certificate should be verified at "www.shcltestamp.com". Any discrepancy in the details on this Certificate and as available on the website renders it invalid.
2. The onus of checking the legitimacy is on the users of the certificate.
3. In case of any discrepancy please inform the Competent Authority.

KARNATAKA GOVERNMENT OF KARNATAKA

According to this Memorandum of Understanding, both between **Knowledge Institute of Technology, Salem** and **Innovative Solutions, Bangalore** agree to share their technical expertise for continuous innovation in design, development and manufacturing and infrastructure for training the students and faculty members through various seminars, workshop, short and long term courses. Also agree to provide industrial visits, internship, placement, consultancy and assistance in executing the funded R&D projects. All technical developments connected with the academic activities and research pertaining to this MoU is fully described in the Annexure-I shall be in the name of Knowledge Institute of Technology, Salem and Innovative Solutions, Bangalore

This Memorandum of understanding shall come into effect from the date and time of its signing and will be valid for **five years** and shall be renewed on mutual agreement by both the parties there after.

Any additional agreement and co-operation shall be made in writing after mutual consent in the form of annexure to this MoU

Signed on 19.06.19 at Knowledge Institute of Technology, Salem, India in two copies both receiving equal values.

cselby

Director

Innovative Solutions
Bangalore



Witness:

For Knowledge Institute of Technology Trust,

1. *V. Suresh Kumar*

SECRETARY.

2. *M. Jagadeesan*

PM

Principal

Knowledge Institute of Technology
Salem - 637 504



Mr. V. Suresh Kumar,
Secretary,
Knowledge Institute of Technology Trust,
Kakapalayam, Salem - 637 504.

Mr. M. Jagadeesan,
Project Engineer,
Innovative Solutions,
Bangalore.

PM

PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM (PO), SALEM-637 504

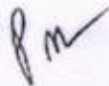
ANNEXURE-I
"Research Project"


**MoU between Innovative Solutions and Knowledge Institute of Technology for
Strengthening Industry Institute Interaction**

Innovative Solutions is one of the leading companies in providing automation solution for industries and rendering training services. Also known in providing

I. Knowledge Institute of Technology will

- 1.1 Organise **Hands on Workshop** in the field of PLC & SCADA, DCS, Advanced process control (APC) devices and HMI protocols by **Innovative Solutions**.
- 1.2 Provide Industry Institute Interaction to the nearby industries by trained faculty members of **Knowledge Institute of Technology**
- 1.3 Provide infrastructure like Industry Linked Laboratory built-up and furnished laboratory space.
- 1.4 Identify two committed students of B.E – Electrical and Electronics Engineering (EEE) every year to take up the identified B.E projects, which forms a part of the **"Research Projects"** for ultimately realizing the patentable technology by the end of third year commencing from the academic year 2019-2020. These batches will be guided by the faculty members of Knowledge Institute of Technology along with Innovative solutions, Bangalore.
- 1.5 Submit the **"Faculty Development Programme and Research Project"** proposal to various funding agencies with Industry Collaboration of Innovative Solutions.


Dr. P.S.S. SRINIVASAN,
PRINCIPAL,
KNOWLEDGE INSTITUTE OF TECHNOLOGY,
KAKAPALAYAM (Po), SALEM-637 504,


PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM (PO), SALEM-637 504


INNOVATIVE SOLUTIONS
237, 4th Main Road,
G K W Layout, Peenya
2nd Stage, Rajagopal Nagar
BANGALORE - 560 058



தமிழ்நாடு தமில்நாடு TAMIL NADU

Rs 20- 87AB 229687

- 8 FEB 2021 Knowledge Institute of
Technology.

V.சீதாராமன்
மா.ந.நீதிமன்ற முத்திரை காரி
விற்பனையாளர், துறைமுகி.
L.C.No.15203/83



This Memorandum of understanding [MOU] is made on 07/02/2021 at "KNOWLEDGE INSTITUTE OF TECHNOLOGY" between TOSET LAND SURVEY INSTITUTE, Salem [Hereinafter referred as "TOSET"].

"TOSET LAND SURVEY INSTITUTE" offers Diploma courses in Land Surveying, Quantity Surveying and Structural Technician with all the latest instruments. The TOSET aims to provide adequate working knowledge on total station which are widely in use for the land surveying.

"KNOWLEDGE INSTITUTE OF TECHNOLOGY, Approved by AICTE, Affiliated to ANNA UNIVERISTY having its campus at Kakapalayam (post). Salem - 637 504 (Organized by Civil Engineering Department) and represented by Thiru.P.S.S.Srinivasan its Principal hereinafter referred to as KIOT as

P.M

SECOND PART. The College has attained the pinnacle of its glories and is adjudged as one of the best Engineering College in Tamil Nadu. The College organizes Value Added Courses like workshops, seminars, symposium, conferences and other technical events to enrich us students' knowledge beyond Anna University curriculum.

Purpose and Objective of the MOU

- The purpose of MOU is the adoption of advanced technologies in **Land Surveying, Quantity Surveying, Structural Technician** related to Civil Engineering and Design solutions within the academic community and to equip students for professional success.
- To impart the knowledge and engagement between institutes and industry. The engagements includes **Internship Training, Placement Assistance, Workshops, Seminars, Industrial Visits, etc.,**

This MOU is valid for a term of 3 years, unless terminated earlier or extended by mutual agreement of parties at least 30 days prior expiry.

Signature





Principal

KNOWLEDGE INSTITUTE OF TECHNOLOGY

Date: 08/02/2021

Place: Salem

Signature





TOSET LAND SURVEY INSTITUTE
505, Kennedy Nagar, Nedunchalai Nagar Main Road,
SALEM-636 085.
Ph: 0427-4960921/ 9159541818
Managing Director

TOSET LAND SURVEY INSTITUTE

Date: 08/02/2021

Place: Salem

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 4th April 2019 by and between

Knowledge Institute of Technology situated at KIOT-Campus, NH47, Kakapalayam, Salem, Tamil Nadu, the First Party represented herein by its Principal, **Dr.PSS. Srinivasan** (hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors - in office, administrators and assigns).

AND

Aries Biomed Technology Pvt. Ltd situated at KA 502B, K Block 4th Floor, PSG Software Park-1, Peelamedu, Coimbatore, Tamil Nadu, the Second party represented herein by its Chief Executive Officer, **Mr.V.Pragadheeswarn**(hereinafter referred as 'Second Party', the organization which expression, unless excluded by or repugnant to the subject or context shall include its successors - in office, administrators and assigns)

1. Preamble

Knowledge Institute of Technology offer Undergraduate and Postgraduate Programmes in Engineering stream, promote research activities apart from imparting quality education to students. Knowledge Institute of Technology is deeply concerned with the commitment of quality education by creating and promoting interaction with industries.

Aries Biomed Technology Pvt. Ltd, is specialized in manufacturing medical devices, ventilators, sensors and offering supporting services for testing, calibration and servicing of medical equipment's in various states of India.


Principal,
Knowledge Institute of Technology
Kakapalayam (Po), Salem-637 507

Page 1 of 3

For Aries Biomed Technology Pvt. Ltd.

Director



2. Purpose of MoU

The purpose of the MoU is to ensure co-operation between Knowledge Institute of Technology and Aries Biomed Technology Pvt. Ltd in Electronics Engineering and share the knowledge and skills between the organizations. The MOU shall be valid for three (3) year from the date of execution. The Parties shall be at full liberty to terminate the MOU at any time by issuing prior notice of fifteen (15) days. The Parties shall make reasonable efforts for the performance of the MOU and shall in good faith co-operate with each other in duly performing the obligation agreed upon.

3. Training

Aries Biomed Technology Pvt. Ltd shall offer training on sensors, devices and supporting services for the students of Knowledge Institute of Technology. The duration and the cost of the training will be decided jointly by both the parties.

Aries Biomed Technology Pvt. Ltd shall arrange (provide) opportunities of the faculty members of Knowledge Institute of Technology to help them understand the working principles of latest equipment's, procedures of fabrication and testing of medical equipment's.

A two week internship shall also be offered at Aries Biomed Technology Pvt. Ltd on the current trends in the field of biomedical instrumentation in which the company is presently engaged. The cost for providing such training shall be mutually agreed upon by the both the parties.

4. Consultancy

Apart from providing training to the students, Aries Biomed Technology Pvt. Ltd, based on requirements shall utilize the services of the Knowledge Institute of Technology faculty members for the consultancy works

5. Projects

Aries Biomed Technology Pvt. Ltd shall offer projects to the students of Knowledge Institute of Technology for a period agreed upon every year. Designated technical expert from Aries Biomed Technology Pvt. Ltd and Knowledge Institute of Technology, shall guide the projects as and when required. The cost of project guiding services will be agreed upon Knowledge Institute of Technology prior commitment of the same.


Principal,
Knowledge Institute of Technology,
Karakolavam (Po), Salem-637 50

For Aries Biomed Technology Pvt. Ltd.

Director



6. Research

Knowledge Institute of Technology and Aries Biomed Technology Pvt. Ltd, on mutual consent, agree to utilize the facilities and services of each other on projects that they undertake individually at no cost basis to the other party. Cost for arranging material(s) or equipment(s) to be purchased for such research purpose shall be borne by individual parties. Rights of any kind whatsoever in any invention, copyright, trade secret, or any other form of intellectual property.

AGREED:

For

Knowledge Institute of Technology

Authorized Signatory

Witness 1:



For

Aries Biomed Technology Pvt. Ltd

Authorized Signatory

Witness 2:





தமிழ்நாடு தமில்நாடு TAMIL NADU

ரூ. 20/-

24AB 771622

12-9-19

நாஸ்டிவ் கிண்ட்ரிடி
செப் டெக்னாலஜிஸ்
கணகதிரி.

[Signature]
செ. திவ்யா

முத்திரைத்தாள் விநியோகியர்,
உரிமை எண்: 1/2015 கேஸு (செ),
மாப்பாடி, திண்டிவனம், மதுராட்சி,
சங்கிரி (செ), கேஸு (L.M.S), தமிழ்நாடு



MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

Knowledge Institute of Technology

&

Edveon Technologies Pvt Ltd

FOR

SKILL DEVELOPMENT, OUTCOME BASED TRAININGS, PLACEMENT &
RELATED SERVICES

For Edveon Technologies Pvt. Ltd.

Page 1 of 5



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 13th September 2019 by and between

Knowledge Institute Of Technology situated at KIOT-Campus, NH47, Kakapalayam, Salem, Tamil Nadu, The First Party represented herein by its Principal, **Dr.PSS. Srinivasan** (hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in office, administrators and assigns).

AND

Edveon Technologies Pvt Ltd situated at 3rd floor Elnet software city building, Taramani, Chennai, Tamil Nadu, The Second Party, and represented herein by its CEO, **Viswanathan S K**, (hereinafter referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

(First party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party') as

WHEREAS:

- A) First party is a Higher Educational Institution named:
 - (i) **Knowledge Institute Of Technology** – engaged in Engineering education and offers B.E., M.E., and Ph.D programs in CIVIL, MECHANICAL, ECE, EEE and CSE domains. The institute is approved by AICTE, New Delhi and Affiliated to Anna University, Chennai, Accredited by NAAC and NBA.
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within are of skill based training, education and research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.
- E) Chip Design Verification -, the Second Party is engaged in Business, Skill development, Education and R&D Services in the fields of –Chip Design verification and services under the industry concerned – and related fields
- F) Chip Design Verification -, the Second Party is promoted by **Edveon Technologies Pvt Ltd**, 3rd floor Elnet software city building, Taramani, Chennai, Tamil Nadu,
- G) Give related information, its branches, and dimensional information about the industry concerned with whom the MOU is sworn.

9

For Edveon Technologies Pvt. Ltd.

Page 2 of 5

Authorized Signatory.



NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2

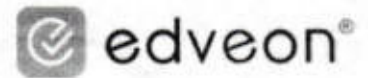
SCOPE OF THE MOU

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight in to the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.

Edveon Technologies Pvt. Ltd.

Page 3 of 5

[Signature]
Authorised Signatory



- 2.4 **Skill Development Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.5 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lectures to the students of the First Party on the technology trends and in house requirements.
- 2.6 **Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
- 2.7 **Placement of Trained Students:** Second Party will actively engage to help the delivery of the training and placements of students of the First Party into internships / jobs. Students will get job assistance/placement on successful completion of training & assessment.
- 2.8 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programmes on the terms specified herein
- 2.9 There is no financial commitment on the part of the **Knowledge Institute of Technology**, the First Party to take up any programme mentioned in the MOU. If there is any financial consideration, it will be dealt separately.

CLAUSE 3

INTELLUCTUAL PROPERTY

- 3.1 Nothing contained in this MOU shall by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

CLAUSE 4

VALIDITY

- 4.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period Edveon Technologies, the Second Party, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of Training Partner or Edveon Technologies, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as extension of this MOU.
- 4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of termination, both parties have to discharge their obligations

For Edveon Technologies Pvt. Ltd.

Authorised Signatory.



CLAUSE 5

RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

First Party

Second Party

Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Chennai.

AGREED:

For Knowledge Institute Of Technology

For Edveon Technologies Pvt Ltd

For Edveon Technologies Pvt. Ltd.

Dr. PSS. SRINIVASAM, Ph.D.
Authorized Signatory

Authorized Signatory.

Authorized Signatory

Knowledge Institute of Technology
Kakapalayam (PO), Salem-637 504

Knowledge Institute Of Technology	Edveon Technologies Pvt Ltd
KIOT-Campus, NH47, Kakapalayam, Salem, Tamil Nadu	3rd floor Elnet software city building, Taramani, Chennai, Tamil Nadu
(0427) 2433900	044-40286931
principalpa@kiot.ac.in	viswa@edveon.com

Witness 1:

Witness 2:

PN =
(DR. P. RAJENDRAN)

(Rajeshwar.G)
Manager - A Page 5 of 5

DIB / POT

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the 13th March 2019 by and between

Knowledge Institute of Technology situated at KIOT-Campus, NH47, Kakapalayam, Salem - 637 504, the First Party represented herein by its Principal, **Dr.PSS. Srinivasan** (hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in office, administrators and assigns).

AND

Green Circuits situated at No:441, Murthy's Building, 9th Main Road, B Block, AECS Layout, Singasandra, Bengaluru – 560068, the Second party represented herein by its Managing Director and Co-founder **Mr.P.Niranjan** hereinafter referred as 'Second Party', the organization which expression, unless excluded by or repugnant to the subject or context shall include its successors – in office, administrators and assigns)

1. Preamble

Knowledge Institute of Technology offer Undergraduate and Postgraduate Programmes in Engineering stream, promote research activities apart from imparting quality education to students. Knowledge Institute of Technology is deeply concerned with the commitment of quality education by creating and promoting interaction with industries.

Green Circuits, is specialized in manufacturing LED drives, Surge protection devices, Custom lighting solutions and Engineering services.

2. Purpose of MoU

This MOU details the modalities and general conditions regarding collaboration between Knowledge Institute of Technology and Green Circuits for enhancing, the availability of highly



qualified manpower in the areas of LED drives and PCB designing without any prejudice to prevailing rules and regulations in Knowledge Institute of Technology and Green Circuits. The areas of cooperation can be extended through mutual consent.

The MOU shall be valid for three (3) year from the date of execution. The Parties shall be at full liberty to terminate the MOU at any time by issuing prior notice of fifteen (15) days. The Parties shall make reasonable efforts for the performance of the MOU and shall in good faith cooperate with each other in duly performing the obligation agreed upon.

3. Scope of the MoU

Both Knowledge Institute of Technology and Green Circuits shall encourage interactions between the Engineers, faculty members and students of both the organizations through the following arrangements:

- a. Organization of joint workshops and seminars.
- b. Practical training of Knowledge Institute of Technology students at Green Circuits.
- c. Joint guidance of student projects in LED drives and allied areas at Knowledge Institute of Technology & Green Circuits on mutually agreeable terms.
- d. Green Circuits would accommodate students for the purpose of imparting industrial training.
- e. Green Circuits may depute its personnel as visiting faculty Knowledge Institute of Technology to teach any of the regular Course or specialized topics.
- f. Green Circuits may seek assistance/guidance of Knowledge Institute of Technology faculty member(s) in product/process modification, modernization, trouble shooting, etc.
- g. Green Circuits would allow the industrial visits of students for half/full day to provide them with an exposure to various equipment, instrument, etc.
- h. Green Circuits may avail library, Internet, computational facilities at Knowledge Institute of Technology.



AGREED:

For
Knowledge Institute of Technology

pm
Principal,
Knowledge Institute of Technology
Kakapalayam (Po), Salem-837 504

Authorized Signatory

Witness 1:

1. *R. Shanmuga Sundaram*
R. Shanmuga Sundaram
Assistant professor/ECE
KIOT



For
GREEN CIRCUITS



Authorized Signatory

Witness 2:

M. Chandraman
M. CHANDRAMAN
Assistant professor/ECE
KIOT



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MoU') is entered into on this the **15th April 2019** by and between

Knowledge Institute of Technology declared as a self-financing engineering institution affiliated to Anna University, Chennai and approved by the All India Council for Technical Education and having its campus at Kakapalayam, Salem-637 504, Tamil Nadu, represented by its authorized signatory, hereinafter referred to as 'Institution' on the ONEPART (which expression whenever used shall mean and include its successors, administrators and assigns).

AND


INFIZOOM situated at Plot No. 76, 1st floor, 408 S1, Mullai Nagar, Suramangalam Post, State Highway 188, Mullai Nagar, Salem – 636 005 by its authorized signatory, hereinafter referred to as Infizoom" on the OTHER PART (which expression whenever used shall mean and include its successors, administrators and assigns).

1. Preamble

Knowledge Institute of Technology offer Undergraduate and Postgraduate Programmes in Engineering stream, promote research activities apart from imparting quality education to students. Knowledge Institute of Technology is deeply concerned with the commitment of quality education by creating and promoting interaction with industries.

Page 1 of 4

Plot No. 76, 1st floor, 408 S1, Mullai Nagar, Suramangalam Post, State Highway 188, Mullai Nagar, Suramangalam, Salem, Tamil Nadu- **636005**


Principal,
Knowledge Institute of Technology,
Kakapalayam (Po), Salem-637 504

For INFIZOOM TECHNOLOGIES PVT LTD



DIRECTOR



The student internship shall also be offered at Infizoom in the field of capturing and enriching a wide variety of data types including speech, text, image and video. The cost for providing such training shall be mutually agreed upon by the both the parties.

Infizoom, providing one-stop solution to develop high-quality training data sets for machine learning algorithms in order to develop Artificial Intelligence enabled systems and innovative business applications such as data management and image annotation services include Data collection, Data categorization and Data enrichment services for various industry verticals with high accuracy and quick turnaround.

1. Purpose of MoU

The purpose of the MoU is to ensure co-operation between Knowledge Institute of Technology and Infizoom in Electronics Engineering and share the knowledge and skills between the organizations. The MOU shall be valid for three (3) year from the date of execution. The Parties shall be at full liberty to terminate the MOU at any time by issuing prior notice of fifteen (15) days. The Parties shall make reasonable efforts for the performance of the MOU and shall in good faith co-operate with each other in duly performing the obligation agreed upon.

2. Training

Infizoom shall offer training data management and image annotation services for the students of Knowledge Institute of Technology. The duration and the cost of the training will be decided jointly by both the parties.

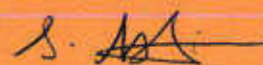
Infizoom shall arrange (provide) opportunities of the faculty members of Knowledge Institute of Technology to help them understand the data management and image annotation services

Page 2 of 4

Plot No. 76, 1st floor, 408 S1, Mullai Nagar, Suramangalam Post, State Highway 188, Mullai Nagar, Suramangalam, Salem, Tamil Nadu- 636005


Principal,
Knowledge Institute of Technology,
Takkalavaram (Po), Salem-637 504.

For INFIZOOM TECHNOLOGIES PVT LTD



DIRECTOR



3. Training

Infizoom shall offer training data management and image annotation services for the students of Knowledge Institute of Technology. The duration and the cost of the training will be decided jointly by both the parties.

Infizoom shall arrange (provide) opportunities of the faculty members of Knowledge Institute of Technology to help them understand the data management and image annotation services

The student internship shall also be offered at Infizoom in the field of capturing and enriching a wide variety of data types including speech, text, image and video. The cost for providing such training shall be mutually agreed upon by the both the parties.

4. Consultancy

Apart from providing training to the students, Infizoom, based on requirements shall utilize the services of the Knowledge Institute of Technology faculty members for the consultancy works

5. Projects

Infizoom shall offer projects to the students of Knowledge Institute of Technology for a period agreed upon every year. Designated technical expert from Aries Biomed Technology Pvt. Ltd and Knowledge Institute of Technology shall guide the projects as and when required. The cost of project guiding services will be agreed upon Knowledge Institute of Technology prior commitment of the same.



6. Research

Knowledge Institute of Technology and Infizoom, on mutual consent, agree to utilize the facilities and services of each other on projects that they undertake individually at no cost basis to the other party. Cost for arranging material(s) or equipment(s) to be purchased for such research purpose shall be borne by individual parties. Rights of any kind whatsoever in any invention, copyright, trade secret, or any other form of intellectual property.

AGREED:

For

Knowledge Institute of Technology



Authorized Signatory

Witness 1:





For

Infizoom

For INFIZOOM TECHNOLOGIES PVT LTD

Authorized Signatory



Witness 2:

DIRECTOR



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ('MOU') is executed on March 18, 2019, at Salem
BY AND BETWEEN

INFYNECT LABS PRIVATE LIMITED is an Infrastructure as a Service (IaaS) company, and having its registered office at #47, 10th Cross, Madiwala, Bangalore – 560068, represented by its authorized signatory, hereinafter referred to as 'Infynect' on the ONE PART (which expression whenever used shall mean and include its successors, administrators and assigns),

AND

KNOWLEDGE INSTITUTE OF TECHNOLOGY, declared as an engineering institution, affiliated to Anna university, approved by AICTE, accredited by NAAC and NBA, having its campus at KIOT Campus, Kakapalayam(PO), Salem-637504 represented by its authorized signatory Dr.PSS.SRINIVASAN, The Principal, Knowledge Institute of Technology, hereinafter referred to as 'Institution' on the OTHER PART (which expression whenever used shall mean and include its successors, administrators and assigns).

(Infynect and Institution are individually referred to as 'Party' and collectively referred to as 'Parties').

WHEREAS Infynect offers seamless edge computing and data transmission services, by building an infrastructure for edge computing. These Infrastructures are highly required for Location based services, IoT, Artificial Intelligence, Environment Monitoring, Data Analytics and Augmented Reality/Virtual Reality. Our plug and play module will help to reduce the complexity and cost required to manage the Infrastructure



Principal,
Knowledge Institute of Technology
Kakapalayam (Po), Salem-637 50

For Infynect Labs Private Limited,



Authorised Signatory

AND WHEREAS Institution is a Self Financing Engineering College, approved by AICTE & affiliated to Anna University, Chennai, offers B.E and M.E courses in different engineering disciplines.

Institution has evolved a comprehensive student-centric learning approach consisting of several stages, designed to add significant values to the learner's understanding in an integrated manner, covering relevant knowledge, practical skills and positive attitudes.

AND WHEREAS Institution, for the purpose of enriching practical skills and imparting industry relevant course curriculum to students of all engineering disciplines in the field of Data Computing, has approached Infynect for forging an industry-institute academic alliance with the intent to facilitate and train Institution's students and faculty on DATA COMPUTING by utilizing Infynect relevant and providing exposure to Institution's faculty and students to current industrial needs and requirements.

AND WHEREAS Infynect a, with a bona fide and non-commercial intention of serving the purpose of education and making the students more exposed to the present industrial needs and requirements thereby reducing the cost and time involved in training and making them skill based personnel after graduation, has accepted the request of Institution.

Accordingly, the Parties have decided to reduce into writing their mutual representations and understanding as stated hereunder:

NOW THIS MOU WITNESSETH AS FOLLOWS:

Pursuant to the foregoing covenants, the Parties hereby agree and state as follows;

That the Parties on this day have executed this MOU with an intention to enhance the quality of the educational experience for students and training of faculty of Institution and also for industry institute collaboration between the Parties for mutual benefit and pursuant thereto the Parties agreed for:



Principal,
Knowledge Institute of Technology,
Kakopalavam (Po), Salem-637 504

For Infynect Labs Private Limited,



Authorised Signatory.

- (a) Infynect may as mutually agreed from time to time, provide Institution with certain material and access to the DATA COMPUTING library and collaterals and Institution shall use the materials
- (b) To permit the Faculty and Students and also involve in Industrial Training Programs
- (c) To train the students on the emerging technologies in order to bridge the skill gap and make them industry ready
- (d) To deliver guest lectures and seminars on the technology trends and in-house requirements
- (e) Infynect will provide internships and in-plant training to students on successful completion of assessment

AGREED:

For Knowledge Institute of Technology



Authorized Signatory

For Infynect Labs Pvt Ltd.

For Infynect Labs Private Limited;



Authorized Signatory.

Authorized Signatory



Witness 1:



Witness 2:

MEMORANDUM OF UNDERSTANDING (MoU)

27th October, 2021

BETWEEN



Maven Silicon Softech Private Limited, Bangalore -

India &



Beyond Knowledge

Knowledge Institute of Technology, Salem - India

FOR

VLSI TRAININGS AND RELATED SERVICES

pm
PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM (PO), SALEM-637 504

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 27th DAY of October - Two Thousand and Twenty-One (27/10/2021), by and between

M/s. Maven Silicon Softech Private Limited with registered office at # 21/1A, III Floor, Marudhar Avenue, Gottigere, Bannerghatta Road, Bangalore - 560076, Karnataka - India with **GSTIN No: 29AAGCM3939H1Z4** as **THE FIRST PARTY** represented herein by its **Sr. Manager- Udayachandar** [hereinafter referred as 'First Party' (PARTY 1)].

AND

Knowledge Institute of Technology in KIOT-Campus, NH47, Kakapalayam, Salem, Tamilnadu - 637504 India. with **AICTE No: 1-2745081** as **THE SECOND PARTY** represented herein by its **Founder & Principal - Dr.PSS. Srinivasan** (hereinafter referred to as "Second Party" (PARTY 2)). The Second Party is seeking VLSI training services which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'PARTIES' and individually as 'Party') as

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

1. Purpose of the AGREEMENT & MOU

This Agreement is entered between both the PARTIES in good faith, where the First Party undertakes responsibility to educate the Trainee / Student in the field of Semiconductors (Mainly including VLSI Design [Very Large-Scale Integration]), and to gain practical knowledge by utilising the services made available only for the Online/ Blended/ Virtual learning process.

2. Scope and Terms of Interactions of the MOU

For the purpose of this Agreement - MOU, the term "**the Disclosing Party**" shall be the PARTY 1 that discloses confidential information to the Receiving Party and the term "**the Recipient**" shall be the PARTY 2 that receives Confidential Information from the Disclosing Party. The PARTY 2 will share with PARTY 1 only such information like, name, email and mobile number towards having the students get enrolled for the VLSI online training program.

Both PARTY 1 and PARTY 2 shall encourage interactions between the Trainers from Party 1, Faculty members and Students from Party 2 through the following arrangements:

- a) Practical/ Internship training of PARTY 2 students and staff with respect to the selected courses.
- b) To conduct joint webinars/workshops at PARTY 2 premises to bring awareness of the VLSI




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KAKAPALAYAM (PO), SALEM-637 504

Programs.

- c) To conduct FDP for the eligible staff members of PARTY 2
- d) Guiding students of PARTY 2 towards their participation in the VLSI Training Programs that are included in each semester / final semester as internship.
- e) In any of the activities mentioned above, wherever financial aspects are involved, amount, payment conditions, etc. would be spelt out clearly before starting the activity.
- f) PARTY 1 will raise a **Quotation** with costs on case-to-case basis, which will be shared with PARTY 2. Once the Quotation is approved and signed with seal by PARTY 2, PARTY 1 will create the access to the cloud-based learning platform as per the Quotation (number of students/semester, training courses, validity of the course, number of licenses etc.)
- g) Practical/ Internship training of PARTY 2 students and staff, at PARTY 1 facility.
- h) Providing Lab environments and experience on projects at PARTY 1 facility.
- i) Auditorium / rooms sufficient for in person meetings with students / faculty shall be provided at facilities of PARTY 2 to PARTY 1 for conducting such seminar / workshops.

3. Confidentiality and IPR

"Confidential Information" shall mean all such information that comprise of "**Intellectual Proprietary Rights**" of the PARTY 1 including but not limited to terms of this Agreement, data or facts collectively or severally, disclosed by the disclosing party under this agreement or any subsequent agreement, whether in writing, verbal or electronically, irrespective of the medium in which such information is stored, which is marked confidential or with any other words having similar meaning by the disclosing party, or specifically agreed to be kept confidential by the PARTY 2, or declared or identified so by the disclosing party before such disclosure or during the discussions.

- a) Power Point Presentations [PPTs], hard copy materials, source codes of the projects and lab exercises, videos and technical contents of the Learning Management System – **MASS** [Maven Support System], ELearning platform (<https://elearn.maven-silicon.com>) , commercial, technical and artistic information relating to PARTY1, business , operation, maintenance, marketing and promoting of its own services, experimental work , software, technology, methods, documentation, designs and materials and general trade secrets of PARTY1 are intellectual property of PARTY1, as well as any other information labeled "Confidential" by PARTY1 or accessible to or provided to the Trainee under this Agreement, whether protected under law or not. The Confidential Information and obligations thereto shall apply irrespective of the form in or the media on which such information is displayed or contained.
- b) Ownership of Confidential Information: The PARTY 1 has the Sole ownership of the Confidential Information as per the Intellectual Property Rights defined at <https://elearn.maven-silicon.com/policies> . The PARTY 2 and its students who have enrolled for the courses only have the right to use the confidential information for educational purposes during the course of Training Period.
- c) At all times, PARTY 2 understands and agrees that the training materials including the access to PARTY 1's **elearn cloud based platform** shall not be shared by it's trainee / student, to any third party, whatsoever. Under any circumstances, if it comes to the knowledge of the trainee that such training materials are in possession of any third party, the trainee shall immediately promptly bring it to the notice of the PARTY 1.
- d) The PARTY 2 understands and agrees that any patent or copyright or any other Intellectual Property developed by the Trainee during the Training period by utilizing the services and facilities of the PARTY 1, shall solely vest with the PARTY 1 only.
- e) All the Documents pertaining to confidential information shall be returned to the PARTY 1 by

PRINCIPAL
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KAKAPALAYAM (PO), SALEM-637 504

- the Trainee once the Training is complete or as and when requested or directed by the PARTY 1.
- f) The PARTY 2 hereby acknowledges that Party 1 possesses competitively valuable Confidential Information regarding their current and future training solutions for the semiconductor industry and Engineers/Students doing EEE/ECE from all over the world, especially the rates offered by PARTY 1 to PARTY 2, and special engagement fees.
 - g) During the tenure of the MOU both PARTY 1 and PARTY 2 will maintain strict confidentiality and prevent disclosure of all the information and data exchanged under the scope of this MOU for any purpose other than in accordance with this MOU.
 - h) Both PARTY 1 and PARTY 2 shall bind their respective personnel who come into possession or knowledge of any confidential information not to disclose the same to third parties without written approval of the disclosing party or use such confidential information for any use other than intended under this agreement or projects.
 - i) Further both PARTY 1 and PARTY 2 shall put in place adequate and reasonable measures to keep and store confidential information secure so as to prevent any unauthorized use.

4. Amendments

Any amendment and/or addenda / annexure to the AGREEMENT shall be in writing and signed by both the PARTIES hereto and shall only after such execution be deemed to form part of the AGREEMENT and have the effect of modifying the AGREEMENT to the extent required by such amendment or addenda.

5. Effective date and Duration of the MOU

- a) This MOU is signed on 27th October 2021 and shall be effective from the date of signing of both PARTY 1 and PARTY 2 by competent authorities at both ends.
- b) The duration of the MOU shall be for a period of three years (36 calendar months) from the effective date.
- c) During its period, the MOU may be extended or terminated by a prior notice of not less than three months (3) by either party. However, termination of the MOU will not in any manner affect the interests of the students/ faculty, who have been admitted to pursue a programme under the MOU but not exceeding the validity of the course duration as mentioned in the Quotation.
- d) Any clause or terms of the MOU may be modified or amended by mutual agreement of PARTY 1 and PARTY 2 in writing.

6. Resolution of Disputes

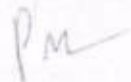
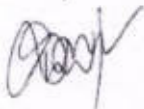
- a) This agreement shall take effect and be construed in accordance with the Laws of India and be subject to the jurisdiction of the courts in Bangalore, Karnataka - India.
- b) The dispute or difference whatsoever arises between the PARTIES in relation to or in connection with this AGREEMENT both the PARTIES shall first try to resolve the dispute/difference amicably between themselves, failing which the matter shall be referred to and settled through arbitration. **The arbitration proceedings** shall be held in accordance with the provision of Indian Arbitration and Reconciliation ACT, 1996. The venue of arbitration shall be Bangalore, Karnataka - India and Language of arbitration shall be English.



PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM (PO), SALEM-637 604


7. Miscellaneous

- a) The headings and sub-headings are inserted for convenience only and shall not affect the construction of this Agreement.
- b) Both PARTY 1 and PARTY 2 shall not, during the term of this Agreement directly or indirectly, solicit or offer employment or engagement to any of the personnel of other party without the prior consent in writing of that other party.
- c) After this Agreement has been signed, all preceding understandings/ negotiations and correspondence pertaining to it shall become null and void.
- d) All obligations created by this Agreement shall survive change or termination of the PARTIES' business relationship for a period of no more than three (3) years.
- e) Audio-recording or videotaping of the ILT, VILT and Online Courses trainings is not permitted.
- f) PARTY 1 (Maven Silicon Softech Private Limited) reserves the right to substitute an instructor(s)
- g) Course prices are subject to change without notice
- h) Once you accept and have your staff enrol in the training program offered by PARTY 1, automatically the privacy policy and terms and conditions as mentioned in the website will be legally binding on the staff, students, management and faculty of PARTY 2: <https://www.maven-silicon.com/privacy-policy#> , <https://www.maven-silicon.com/terms-and-conditions> , <https://elearn.maven-silicon.com/privacy-policy> and <https://elearn.maven-silicon.com/policies>



PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM (PO), SALEM-637 504

KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM (PO), SALEM-637 504

IN WITNESS WHEREOF, the PARTIES hereto have executed this Agreement by their duly authorized representatives as of the date first set forth above.

PARTY ONE (1):

By signing this MOU, I also confirm that,
I am authorized to sign on behalf of,
Maven Silicon Softech Pvt Ltd

PARTY TWO (2):

By signing this MOU, I also confirm that,
I am authorized to sign on behalf of,
Knowledge Institute of Technology

Signature: _____

Name: Mr. S K U Udayachandar

Title: Sr. Business Development Manager

Date: 14.12.2021

Signature: _____

KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM P.O. SALEM-637 504.
Name: Dr.PSS.Srinivasan

Title: Founder & Principal

Date: 01.11.21

Name of PARTY 1: Maven Silicon Softech Pvt Ltd	Name of PARTY 2: Knowledge Institute of Technology
Address # 21/1A, III Floor, Marudhar Avenue, Gottigere, Bannerghatta Road, Bangalore - 560076, Karnataka – India.	Address KIOT-Campus, NH47, Kakapalayam, Salem, Tamilnadu - 637504 India.
Contact Details: 9148372555	Contact Details: 9790051515
E-mail: uday@maven-silicon.com	E-mail: principal@kiot.ac.in
Web: www.mavensilicon.com	Web: www.kiot.ac.in

Witness

1

Mr. Subho Chakraborty
Sr. Business Development Manager

2

Mr. Veeresh S G
Manager – HR & Operations

1

Dr. N. Santhiyakumari
Professor and HOD, Dept: of ECE

2

Dr. M. Thangavel
Director - Training

PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM (PO), SALEM-637 504

Dr. M. THANGAVEL, M.E., M.B.A., Ph.D.,
Director - Training
Knowledge Institute of Technology
Kakapalayam, Salem-637 504.



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the **2nd January 2015** by and between

Knowledge Institute of Technology (KIOT) declared as a self-financing engineering institution affiliated to Anna University, Chennai and approved by the All India Council for Technical Education and having its campus at Kakapalayam, Salem 637 504, Tamil Nadu, represented by its authorized signatory hereinafter referred to as 'Institution' on the OTHER PART (which expression whenever used shall mean and include its successors, administrators and assigns).

AND

STEPS Knowledge Services Pvt Ltd situated at 26, 2nd Street, Kasthuri Nagar, Ondipudur, Coimbatore - 641 016. The Second Party, and represented herein by its authorized signatory (hereinafter referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

(First party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party') as

WHEREAS:

- A. First party is a Higher Educational Institution engaged in Engineering education and offers undergraduate and postgraduate programmes in Engineering stream. The institute is approved by AICTE, New Delhi and Affiliated to Anna University, Chennai.
- B. First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C. The Parties intent to cooperate and focus their efforts on cooperation within are of skill based training, education and research.
- D. Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.

Principal,
Knowledge Institute of Technology
Kakapalayam (Po), Salem-637 504



STEPS KNOWLEDGE SERVICES PVT. LTD.

"ShriNivas" 26, 2nd Street, Kasthuri Nagar, Trichy Road, Ondipudur, Coimbatore - 641016
Phone. No - 0422 - 2271011, 9629711011 e - mail : contact@stepsmail.com

www.stepsknowledge.com



CLAUSE 2

SCOPE OF THE MOU

The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.

- a. Curriculum Design: Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- b. Training & Internships:
- c. Industry and Institution interaction will give an insight in to the latest developments / requirements of the industries;
- d. Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party.
- e. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career.
- f. The Second Party will provide project intern and hands-on training of the learners enrolled with the First Party.
- g. Intuitional Training: The first party will permit the industry persons of second party to take training and certification courses on latest technologies and Employee Development Program.
- h. Skill Development Programs: Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready.
- i. Guest Lectures: Second Party to extend the necessary support to deliver guest lectures to the students of the First Party on the technology trends and in-house requirements.

Principal,
Knowledge Institute of Technology
Kakkoalavam (Po), Salem-637





CLAUSE 5

RELATIONSHIP BETWEEN THE PARTIES

It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

First Party

Second Party

Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Chennai.

AGREED:

For

Knowledge Institute Of Technology



Authorized Signatory

For

STEPS Knowledge Services Pvt Ltd



Authorized Signatory

Witness 1:

(V. SARAVANAN)

Witness 2:

(RAJEEV GUPTA)

STEPS KNOWLEDGE SERVICES PVT. LTD.

"ShriNivas" 26, 2nd Street, Kasthuri Nagar, Trichy Road, Ondipudur, Coimbatore - 641016

Phone. No - 0422 - 2271011, 9629711011 e-mail : contact@stepsmail.com

www.stepsknowledge.com



- j. Faculty Development Programs: Second Party to train the Faculties of First Party for imparting training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
- k. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programmes on the terms specified herein
- l. There is no financial commitment on the part of the Knowledge Institute of Technology, the First Party to take up any programmes mentioned in the MOU. If there is any financial consideration, it will be dealt separately.
- m. CSR activities – As a part of CSR activates, the second party may establish industry collaborative laboratories for the benefits of Students and society upliftment.

CLAUSE 3

INTELLUCTUAL PROPERTY

Nothing contained in this MOU shall by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

CLAUSE 4

VALIDITY

The MOU shall be valid for three years from the date of execution. The Parties shall be at full liberty to terminate the MOU at any time by issuing prior notice of fifteen (15) days. The Parties shall make reasonable efforts for the performance of the MOU and shall in good faith co-operate with each other in duly performing the obligation agreed upon.

Principal,
Knowledge Institute of Technology
Kakapalevam (Po), Salem-637 500





MEMORANDUM OF UNDERSTANDING

This Renewal of Memorandum of Understanding made on **03rd January 2018** (supersedes the MoU signed on 2nd January 2015) by and between

Knowledge Institute of Technology (KIOT) declared as a self-financing engineering institution affiliated to Anna University, Chennai and approved by the All India Council for Technical Education and having its campus at Kakapalayam, Salem 637 504, Tamil Nadu, represented by its authorized signatory hereinafter referred to as 'Institution' on the OTHER PART (which expression whenever used shall mean and include its successors, administrators and assigns).

AND

STEPS Knowledge Services Pvt Ltd situated at 26, 2nd Street, Kasthuri Nagar, Ondipudur, Coimbatore – 641 016, The Second Party, and represented herein by its authorized signatory (hereinafter referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

(First party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party') as

WHEREAS:

- A. First party is a Higher Educational Institution engaged in Engineering education and offers undergraduate and postgraduate programmes in Engineering stream. The institute is approved by AICTE, New Delhi and Affiliated to Anna University, Chennai.
- B. First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C. The Parties intent to cooperate and focus their efforts on cooperation within are of skill based training, education and research.
- D. Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.


Principal,
Knowledge Institute of Technology
Kakapalayam (Po), Salem-637 504



STEPS KNOWLEDGE SERVICES PVT. LTD.

"ShriNivas" 26, 2nd Street, Kasthuri Nagar, Trichy Road, Ondipudur, Coimbatore - 641016

Phone. No - 0422 - 2271011, 9629711011 e - mail - contact@stepsmail.com

www.stepsknowledge.com



CLAUSE 5

RELATIONSHIP BETWEEN THE PARTIES

It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

First Party

Second Party

Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Chennai.

AGREED:

For

Knowledge Institute Of Technology



Authorized Signatory

For

STEPS Knowledge Services Pvt Ltd



Authorized Signatory

Witness 1:

(V. SARAVANAN)

Witness 2:

(RAJEEV GUPTA)

STEPS KNOWLEDGE SERVICES PVT. LTD.

"ShriNivas" 26, 2nd Street, Kasthuri Nagar, Trichy Road, Ondipudur, Coimbatore - 641016

Phone. No - 0422 - 2271011, 9629711011 e-mail: contact@stepsmail.com

www.stepsknowledge.com



MEMORANDUM OF UNDERSTANDING

This Renewal of Memorandum of Understanding made on **03rd January 2018** (supersedes the MoU signed on 2nd January 2015) by and between

Knowledge Institute of Technology (KIOT) declared as a self-financing engineering institution affiliated to Anna University, Chennai and approved by the All India Council for Technical Education and having its campus at Kakapalayam, Salem 637 504, Tamil Nadu, represented by its authorized signatory hereinafter referred to as 'Institution' on the OTHER PART (which expression whenever used shall mean and include its successors, administrators and assigns).

AND

STEPS Knowledge Services Pvt Ltd situated at 26, 2nd Street, Kasthuri Nagar, Ondipudur, Coimbatore – 641 016, The Second Party, and represented herein by its authorized signatory (hereinafter referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

(First party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party') as

WHEREAS:

- A. First party is a Higher Educational Institution engaged in Engineering education and offers undergraduate and postgraduate programmes in Engineering stream. The institute is approved by AICTE, New Delhi and Affiliated to Anna University, Chennai.
- B. First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C. The Parties intent to cooperate and focus their efforts on cooperation within are of skill based training, education and research.
- D. Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.


Principal,
Knowledge Institute of Technology
Kakapalayam (Po), Salem-637 504



STEPS KNOWLEDGE SERVICES PVT. LTD.

"ShriNivas" 26, 2nd Street, Kasthuri Nagar, Trichy Road, Ondipudur, Coimbatore - 641016

Phone. No - 0422 - 2271011, 9629711011 e - mail - contact@stepsmail.com

www.stepsknowledge.com



- E. The Second Party is engaged in design and development of embedded systems, Process Consultancy, Process Consultancy, and support to setup teaching / specialized labs, Centre of Excellence, enhancing curriculum, conducting FDP, seminars, workshops, training and internships .

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

CLAUSE 1

CO-OPERATION

- a) Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- b) First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry. The Second Party will provide guest lectures, training and project guidance to the first party on latest technologies in design and development of embedded systems.
- c) The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.


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Knowledge Institute of Technology
Kakapalayam (Po), Salem-637 56



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Principal,
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Kakapalavam (Po), Salem-637 50



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- k. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programmes on the terms specified herein
- l. There is no financial commitment on the part of the Knowledge Institute of Technology, the First Party to take up any programmes mentioned in the MOU. If there is any financial consideration, it will be dealt separately.
- m. CSR activities – As a part of CSR activates, the second party may establish industry collaborative laboratories for the benefits of Students and society upliftment. -

CLAUSE 3

INTELLUCTUAL PROPERTY

Nothing contained in this MOU shall by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

CLAUSE 4

VALIDITY

The MOU shall be valid for three years from the date of execution. The Parties shall be at full liberty to terminate the MOU at any time by issuing prior notice of fifteen (15) days. The Parties shall make reasonable efforts for the performance of the MOU and shall in good faith co-operate with each other in duly performing the obligation agreed upon.

CLAUSE 5

RELATIONSHIP BETWEEN THE PARTIES

It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.


Principal,

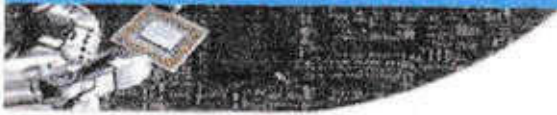
Knowledge Institute of Technology
Gakapalayam (Po), Salem-637 51



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Phone. No - 0422 - 2271011, 9629711011 e - mail : contact@stepsmail.com

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First Party

Second Party

Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Chennai.

AGREED:

For

Knowledge Institute Of Technology



Authorized Signatory

For

STEPS Knowledge Services Pvt Ltd



Authorized Signatory

Witness 1:

(P.SHANMUGA SUNDARAM)

Witness 2:

(RAJEEV GUPTA)



தமிழ்நாடு தமில்நாடு TAMIL NADU RS. 20

93AB 728474

21-10-2021

KNOWLEDGE INSTITUTE OF
TECHNOLOGY
KAKAPALAYAM

P. சுவாமிமொன்
முத்திரைத்தாள் விற்பனையாளர்
உரிமம் எண்: 11/92
எடப்பாடி மெயின் ரோடு,
மகுடஞ்சாவடி, சேலம் (Dt).

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 21.10.2021– Two Thousand Twenty One (2021),

BETWEEN

Knowledge Institute of Technology, Kakapalayam (PO), Salem – 637 504, Tamil Nadu, the First Party represented herein by its Founder & Principal, Dr. PSS.SRINIVASAN (hereinafter referred as 'First Party', the Institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

AND

Seco and EQuad groups of Companies, Plot No. 14, Bethel Nagar Main Road, Seevaram, Perungudi, Chennai, TamilNadu - 600096, the Second Party, and represented herein by its Director, Vaishnavi VigneshRaja (hereinafter referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')



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WHEREAS:

- A) First Party is a Higher Educational Institution named:
Knowledge Institute of Technology
Kakapalayam (PO)
Salem - 637504
Tamilnadu.
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.
- E) **Seco and EQuad Group of Companies** – the Second Party is engaged in Business,

SECO - Save Energy Through Controls, SECO – Save Energy Concepts (seco-india.com) is the only Indian OEM that manufactures high temperature O2 analyzers. We serve the following clients NTPC, BHEL, L&T, Siemens, Yokogawa, Honeywell, Doosan, Kribhco, RTS, RTPP, KTPP to name a few and have been in business for over 35+ years. We also specialize in energy management and consultancy engagements including for clientele like PwC, E&Y, KpMG, Deloitte, Tata, Dubai Airports, Saudi Cements, Midas Sri Lanka, Lucas TVS, Brakes India, SPIC etc.

EQuad is an engineering services firm that provides to its Industry partners affordable engineering solutions. E-Quad believes in committed partnerships in pursuing sustainable product solutions. A core offering to engineering companies is product design & development including Product Concept Proof, Product Design, Working & commercial Prototype.

EQuad also offers services like engineering design drafting and modelling and analysis services like CFD FEA. We also take up electronics control, IoT, automation and circuit design services.

EQuad offers engineering design, reverse engineering, product prototyping, design proofing for clientele in the Chemicals, Defense, Health Care, Agriculture, Nano Technology, Non Destructive Testing, Automotive Solid



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Waste Management space, i.e. varied industry sectors but firm focus on fundamental engineering design (Mechanical and Electrical/Electronics) solutions

Clientele include – TATA Motors, Ram Nath, Shudh Labh, MicroPrecision, NSR, Metallic Bellows, IQC, Arka Automation, XENA Organics, Eco Charm, FibSol , NS Rama Rao Body Works to name a few.

1. PREAMBLE

- 1.1 WHEREAS, SECO and EQuad Group of Companies mandate is to facilitate focused research/projects pertaining to ECE, EEE, EIE, ICE, Mechanical Engineering and Production Engineering. by supporting institutions engaged in Research & Development (R&D), industry, policy makers and knowledge repositories, and all other associated matters which would promote the growth of the Industrial technology products and services
- 1.2 The institute shall recognize **Seco and EQuad Group of Companies** for conducting collaborative research work in the areas of Industrial Design, Product Design, Industrial Controls and Instrumentation, Artificial Intelligence, Machine Learning, Robotics and Automation and related areas of Engineering and Technology. Based on individual merits and regulation, the scientists/officers of the **SECO AND EQUAD**, shall be recognized as co-guides for guiding research projects of the students of Knowledge Institute of Technology based on mutual consent. The Institute shall provide facilities like laboratories, library, and fields subject to availability, for conducting research work by the company as and when available and except during university examinations. The Institute shall provide facilities during industrial visit to **SECO AND EQUAD**. The Institute shall provide facilities during in-plant training to **SECO AND EQUAD**.
- 1.3 The Parties hereby express their willingness to combine their resources for research and development of related Engineering fields.

A. Industrial Visits

B. Guest Lecture

C. Project Work

D. Research & Development

E. Problem Solving

F. Internships

G. Curriculum Development

H. Studies and Consultancy to the Industry

I. Industrial Skill Training



A. Industrial Visits:

Based on convenience, EQuad Engineering Services will allow students of **Knowledge Institute of Technology** for industrial visits in its or partner industry premises, towards the benefit of practical exposure.

B. Guest Lecture:

EQuad Engineering Services will provide guest lecturers to students periodically to get them motivated to become competent and successful entrepreneurs and engineers in Core Industry. Vice versa, **Knowledge Institute of Technology** will provide classroom and explanatory sessions at its facilities or at EQuads Facility to train / re-train the Employees of EQuad Engineering Services.

C. Project Work:

EQuad Engineering Services will allow students of **Knowledge Institute of Technology** for live project works, aimed at building confidence and will help them to get prepared for smooth transition from academic to a professional working environment.

D. Research & Development:

EQuad Engineering Services will allow students of **Knowledge Institute of Technology** for the Research and Development work related to their fields to get an exposure.

E. Problem Solving:

When the problem areas are identified during the course of interaction between **Knowledge Institute of Technology** and EQuad Engineering Services - for further research and problem solving, they may use the facilities / resources available mutually.

F. Internships:

EQuad Engineering Services can provide opportunities and inputs to students of **Knowledge Institute of Technology** to undertake internships and field studies to provide inputs in the field of Core Engineering, Product Design, Industrial Design & Prototyping and Management including Marketing

G. Curriculum Development:

The experience and expertise of the Managers and Engineers of EQuad Engineering Services will be made available for **Knowledge Institute of Technology** in framing the curriculum, so as to suit to the needs of the industry.



H. Studies and Consultancy to the Industry:

The faculty resources and expertise of **Knowledge Institute of Technology**, and student assistance could be made use of by EQuad Engineering Services for undertaking any studies for improvement/ productivity increase in any of its activity segments.

I. Industrial Skill Training

- To prepare engineering students to be productive in the industry from the start of the career and be able to find suitable careers for themselves in the core engineering discipline.
- To enable the students to undergo training on a specific skill tool during the normal semester time at college premises or at industry premises.
- EQuad would be providing training, materials for training, mentors and co-coordinators at the premises of the Institute or at EQuad.
- Students will be exposed to real time happenings of industry including supplement talks from industry executives and consultants.
- Hands on and unique systematic training, which emphasize on problem solving, documentation and application of knowledge to benefit students irrespective of their branch of study or career path.
- These Industry skills from EQuad are not only widely credited by the Industry but also recognised by **Govt of India**, MSME, TDC – **Technology Development Center**.
- Students skilled by EQuad will get certified not only by the Industry but also gain a Govt certificate in addition to Internship and Project Opportunities.

2. SCOPE OF MoU

The Parties have decided to enter into this Memorandum of Understanding to jointly work on the following activities:

2.1 Seco and EQuad Group of Companies:

SECO - Save Energy Through Controls SECO – Save Energy Concepts (seco-india.com) is the only Indian OEM that manufactures high temperature O2 analyzers. We serve the following clients NTPC, BHEL, L&T, Siemens, Yokogawa, Honeywell, Doosan, Kribhco, RTS, RTPP, KTPP to name a few and have been in business for over 35+ years. We also specialize in energy management and consultancy engagements including for clientele like PwC, E&Y, KpMG, Deloitte, Tata, Dubai Airports, Saudi Cements, Midas Sri Lanka, Lucas TVS, Brakes India, SPIC etc.

EQuad is an engineering services firm that provides to its Industry partners affordable engineering solutions. E-Quad believes in committed partnerships in pursuing sustainable product solutions. A core offering to engineering companies is product design & development including Product Concept Proof, Product Design, Working & commercial Prototype.



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EQuad also offers services like engineering design drafting and modelling and analysis services like CFD FEA. We also take up electronics control, IoT, automation and circuit design services.

EQuad offers engineering design, reverse engineering, product prototyping, design proofing for clientele in the Chemicals, Defense, Health Care, Agriculture, Nano Technology, Non Destructive Testing, Automotive Solid Waste Management space, i.e. varied industry sectors but firm focus on fundamental engineering design (Mechanical and Electrical/Electronics) solutions

Clientele include – TATA Motors, Ram Nath, Shudh Labh, MicroPrecision, NSR, Metallic Bellows, IQC, Arka Automation, XENA Organics, Eco Charm, FibSol , NS Rama Rao Body Works to name a few.

Another objective of EQuad is to make engineering graduates industry ready. EQuad ensures industry readiness of students by training them on solving real time industrial problems as a supplement to engineering education using their unique methodology and proprietary training and assessment.

- (i) Shall help to identify suitable Engineering and Technology Projects which will provide student's real industrial experience.
- (ii) Shall provide knowledgeable Mentors / Coaches to facilitate students and faculty for mutually identified student's projects to be executed at both SECO AND EQUAD premises. Mentors / Coaches will provide feedback and guidance on these Engineering and Technology projects.
- (iii) Shall provide faculty for Knowledge sharing sessions to enrich student's knowledge on current technology trends. The topics and schedule will be mutually agreed.

2.2 Knowledge Institute of Technology:

- (i) Shall facilitate its faculty, researchers and students to engage with **Seco and EQuad Group of Companies** in design and technology services on mutual consent in the related areas of expertise in Engineering and Technology
- (ii) Shall work with **Seco and EQuad Group of Companies** on its real time projects by providing students who will execute it with the knowledge, guidance and support of the Mentors and Coaches from **Seco and EQuad Group of Companies** which will be beneficial to both the parties



- (iii) **Knowledge Institute of Technology** will provide necessary space and security system required for the work assigned to be carried out
- (iv) **Knowledge Institute of Technology** will maintain confidentiality of the projects entrusted

2.3 GENERAL:

- (i) The Parties would provide technical support as mutually agreed upon.
- (ii) The Parties would undertake and execute the mutually agreed tasks within a stipulated time frame as detailed in project reports submitted by either Party from time to time.
- (iii) The Parties may also enter into a separate arrangement/ agreement on a project-to-project basis, as the case may be, on such terms and conditions as may be mutually agreed by the Parties.
- (iv) Either Party would nominate one nodal personnel each for coordinating the activities mentioned above and inform the same to the other Party.
- (v) Based on the need for Human Resource, **EQuad Engineering Services & SECO Controls** will give priority in recruiting Graduate Trainees / Management Trainees from **Knowledge Institute of Technology**.
- (vi) **Knowledge Institute of Technology** and **EQuad Engineering Services** will share the Library & Laboratory facilities at their ends for the mutual benefits.
- (vii) A Steering Committee consisting of members from **EQuad Engineering Services** and **Knowledge Institute of Technology** will be the functionary to execute this MoU during its tenure and shall review the components contained in the MoU.
- (viii) One of the members of the above steering committee on each of side will function as its secretary for the purpose of communication.
- (ix) Any financial obligation on either of the parties should be mutually agreed upon in advance.

3. DURATION OF MoU

The total time-frame of the engagement would be for a period of 5 years from the date of signing this MoU. The term of this MoU may be extended as may be mutually decided by the Parties.



4. FINANCIAL ARRANGEMENT

No financial commitment from any Party will be assumed unless a formal approval / acceptance to that effect has been accorded through a signed arrangement between both the Parties prior to starting of the work.

5. INTELLECTUAL PROPERTY RIGHTS

- 5.1 The legal rights over scientific and technical output based on the data and report generated in any study mutually undertaken would vest on party decided on a case to case basis. The Patent and other intellectual rights pertaining to any part of the project shall rest exclusively with vest on party decided on a case to case basis.
- 5.2 The transfer of such intellectual property rights either on an exclusive or non-exclusive basis to the selected agency shall be with the written consent of the other party decided on a case to case basis
- 5.3 In all publications arising out of any joint project, role of either Party would be acknowledged.
- 5.4 The report, material or data including analytical evidence, on conclusions arrived at, associated with any study done in accordance with para5.1 to 5.3 above shall not be used for any commercial purpose by either Party without the knowledge and written consent of the other Party.
- 5.5 Ownership of any intellectual property created / developed through collaborations under this MoU will be determined between the Parties through mutual consultation and recorded in writing as an addendum/amendment/agreement separately on a case-to-case basis prior to starting of work.

6. CONFIDENTIALITY

Except as otherwise contemplated by this MoU, each Party (the "receiving party") undertakes that, in order to protect the proprietary interest of the other Party (the "disclosing party") in the disclosing Party's confidential information, it will not, during the term of this MoU nor at any time thereafter, either use or exploit in any manner, or directly or indirectly divulge or disclose to others any of the disclosing party's confidential information. The receiving party shall treat all confidential information disclosed to it as strictly confidential and only use such confidential information for the purposes of this MoU. Each Party shall ensure that its directors, officers, employees, agents, representatives, students, faculty, Affiliates and attorneys comply at all times with this confidentiality undertaking. This clause does not apply to



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- (i) Information which is public other than because of a breach of this clause;
- (ii) Disclosure required by law; or
- (iii) Disclosure to a Party's related companies, auditor, banker or advisors.

7. AMENDMENTS TO MoU

This MoU may be amended with mutual consent of both the Parties through an exchange of correspondence. No amendment of any provision of this MoU or any Addendum shall be effective unless it is in writing and signed by authorized representatives of both Parties hereto.

8. TERMINATION OF MoU

- 8.1 This MoU may be terminated by either of the Parties forthwith if the other Party commits breach of any of the terms hereof and shall have failed to rectify such breach within ninety (90) days of the notice in this behalf having been served on it by the other Party.
- 8.2 This MoU can be terminated by either of the parties by giving 3 months' notice.
- 8.3 In addition to the reasons for termination as set forth above, this MoU may be terminated forthwith if either of the Parties voluntarily or involuntarily enters into composition, bankruptcy or similar re-organization proceedings or if applications invoking such proceedings have been filed.

9. NOTICES

- 9.1 All notices and other communications required to be served on **Knowledge Institute of Technology** and **SECO AND EQUAD** under the terms of this MoU, shall be considered duly served if the same is delivered by way of registered post, courier service, personal delivery, fax or through electronic mail to the Party at its last known address of business.
- 9.2 All notices shall be deemed to have been validly given on (a) the expiry of fifteen days after posting if sent by registered post, or (b) the business date of receipt, if sent by courier. In case of an electronic mail, the notice shall be considered to be delivered on the date of receipt of such mail.

10. FORCE MAJEURE:

Neither Party shall be held responsible for non-fulfillment of their respective obligations under this MoU due to the exigency of one or more of the force majeure



events such as but not limited to acts of God, War, Flood, Earthquake, Strikes, lockouts, Epidemics, Riots, Civil Commotions, etc., provided on the occurrence and cessation of any such event, the affected Party thereby shall give a notice in writing to the other Party within one month of such occurrence or cessation. If the force majeure conditions continue beyond six (6) months, the Parties shall jointly decide about the future course of action.

11. ASSIGNMENT OF MoU:

The rights and / or liabilities arising to any Party of this MoU shall not be assigned except with the written consent of the other Party and subject to such terms and conditions as may be mutually agreed upon.

12. DISPUTE RESOLUTION AND ARBITRATION:

12.1 In the event of any dispute arising between Parties with regard to any terms/conditions or this MoU, the Parties would refer the dispute to a two-member committee consisting of a representative of each of the Parties. The committee would make all efforts to resolve the dispute and interpret the clauses for furthering the purpose of the MoU and cause of the Organizations.

12.2 If the Parties fail to bring about an amicable settlement within a period of 60 (sixty) days, dispute shall be referred to the sole arbitrator appointed jointly by the Parties. Arbitration proceedings shall be conducted in accordance with the provisions of the Arbitration and Conciliation Act, 1996 and Rules made there under, or any legislative amendment or modification made thereto. The jurisdiction of the arbitration shall be Chennai, Tamil Nadu. The cost of the arbitration proceedings shall initially be borne jointly by the Parties and finally by the Party against whom the award is passed.

13. COMMUNICATION/NOTICE:

13.1 **Method of Notice.** The parties shall give all notices and communications between the parties in writing by (i) personal delivery, or (ii) a nationally-recognized, next-day courier service, or (iii) registered postal services, or (iv) or (v) electronic mail to the party's address specified in this agreement, or to the address that a party has notified to be that party's address for the purposes of this section addressing to:

Parting First Part (the "Knowledge Institute of Techology")

Dr.PSS.Srinivasan

Founder and Principal, KIOT, Salem

Parting Second Part (the "Seco and EQuad Group of Companies")

Mrs. Vaishnavi Jayaraman

Seco and EQuad Group of Companies



Dr. PSS. Srinivasan



13.2 Receipt of Notice. A notice given under this agreement will be effective on the other party's receipt of it, or if mailed, shall be deemed to have been duly if actually delivered, or after 15 [fifteen] days after mailing, if mailed by registered post or by courier. In case of an electronic mail, the notice shall be considered as delivered on the date of receipt of such mail.

14 Any additions or deletions to this MoU can be carried out on mutually agreed terms and appended to this MoU to form an integral part of this MoU.

15 IN WITNESS WHEREOF the Parties hereto have signed this MoU on the day, month and year mentioned herein before.

AGREED:

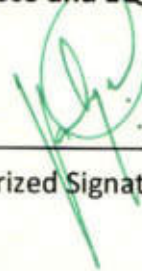
For Name of Institution
Knowledge Institute of Technology



Authorized Signatory




For Name of Industry
Seco and EQuad Groups of Companies



Authorized Signatory



Knowledge Institute of Technology	SECO and EQuad Group
Knowledge Institute of Technology Kakapalayam (PO) Salem – 637504 Tamil Nadu.	No 14, Bethel Nagar Main Road, Seevaram, Perungudi, Chennai – 600096 Tamil Nadu.
Dr.PSS. SRINIVASAN – Founder & Principal	Vaishnavi Jayaraman – MD
principal@kiot.ac.in	jv@seco-india.com / vaish@equadservices.in
https://www.kiot.ac.in	https://www.seco-india.com

Witness 1: 
(Dr. K. KRISHNAMOORTHY)

Witness 2: 
[P. BOOMI DEVI]

Witness 3:

Witness 4:



Harita Techserv Private Limited

(Formerly Harita Techserv Limited)

"Arihant E-Park" No. 117/1, 8th Floor, L.B.Road, Adyar,

Chennai - 600 020, Tamilnadu, India.

Tel : +91-44-4741 9983

Memorandum of Understanding

This Memorandum of Understanding is signed between Knowledge Institute of Technology, Salem Dist, and M/S Harita Techserv Ltd, Chennai on 19th March, 2020

This MoU will be subject to the successful setting up of the KIOT-Harita Research Center. This MoU is valid for a period of Three Years from the date of signing.

- Under this MOU, KIOT, Salem has set up the Research Center-Phase I with the required infrastructure, workstations and the recommended software to enable the faculty members and student researchers to learn and conduct research on the latest technologies.
- Harita Techserv Ltd has installed the required software, and certify the satisfactory performance of the required software and hardware.
- KIOT, Salem shall nominate upto 4 research faculty members to be trained on the required software and tools. Harita Training Experts will intensively train and certify the research faculty on the respective software and tools.
- Harita Techserv would provide some example drawings/structures for the students to learn and grow. Harita would also provide domain specific content going forward.
- Harita Techserv would take students in 7th and 8th semester for a one month working internship at our Offshore Centers.
- Harita would conduct contest for Engineers on Design on relevant topics from time to time.
- Harita Identified Experts will periodically visit and monitor the faculty member's Research Design, Skill Development, Engineering research activities, performance. They will also evaluate the student researcher's learning progression and give additional inputs if required.
- Harita would conduct "Campus Placement Drive" for recruiting "Trainee Engineers" from amongst the student researchers. All standard-recruiting procedures would be strictly followed. Recruited Trainee Engineers would be deputed into Harita's Offshore Development Centers.

- Harita, where and when possible, will bring in live projects, products, design and research activities to be executed by the research faculty and student researchers.
- Harita would certify and grade Research Centers on the basis of year-on-year performance. Research centers demonstrating successful research capability would be considered for outsourcing design, developmental research activities on payment basis. A separate NDA will have to be signed for such outsourced activities. The institution shall do these investments at that point in time to upgrade the research center.
- Upon requests from KIOT, Salem, Harita may depute technical experts in specific domains to give technical seminars; research highlights and also addresses specific case studies with student researchers
- Harita may also consider deputing senior management team members to address students on specific functions like HR/Leadership/Management/Lifeskills etc.,
- Harita may also depute senior representatives as chief guests to be present during various events conducted by the institution.

For Harita Techserv Ltd

R
SHANKARAN
ARAYANAN

Digitally signed by R
SHANKARANARAYA
Date: 2021.09.07
16:47:21 +05'30'

R. Shankarnarayanan
Chief Operating Officer
Authorized Signatory

For Knowledge Institute of Technology



Authorised Signatory
Seal



KNOWLEDGE INSTITUTE OF TECHNOLOGY

Approved by AICTE, New Delhi and Affiliated to Anna University, Chennai
Accredited by NAAC & NBA (BE : CSE, ECE, EEE & Mech.)

KIOT Campus, Kakapalayam (Po), Salem - 637 504, TN, India
Ph : +91 427 2433901, +91 97900 41414, Fax : +91 427 2433999
Web: www.kiot.ac.in, e-mail : principal@kiot.ac.in

Dr. PSS. Srinivasan, B.E., M.Tech (IIT-B), Ph.D.
Principal

Memorandum of Understanding

This Memorandum of Understanding is signed between Knowledge Institute of Technology, Salem Dist, and M/S Harita Techserv Ltd, Chennai on 19th March, 2020. This MoU will be subject to the successful setting up of the KIOT-Harita Research Center. This MoU is valid for a period of Three Years from the date of signing.

- Under this MOU, KIOT, Salem has set up the Research Center-Phase I with the required infrastructure, workstations and the recommended software to enable the faculty members and student researchers to learn and conduct research on the latest technologies.
- Harita Techserv Ltd has installed the required software, and certify the satisfactory performance of the required software and hardware.
- KIOT, Salem shall nominate upto 4 research faculty members to be trained on the required software and tools. Harita Training Experts will intensively train and certify the research faculty on the respective software and tools.
- Harita Techserv would provide some example drawings/structures for the students to learn and grow. Harita would also provide domain specific content going forward.
- Harita Techserv would take students in 7th and 8th semester for a one month working internship at our Offshore Centers.
- Harita would conduct contest for Engineers on Design on relevant topics from time to time.
- Harita Identified Experts will periodically visit and monitor the faculty member's Research Design, Skill Development, Engineering research activities, performance. They will also evaluate the student researcher's learning progression and give additional inputs if required.
- Harita would conduct "Campus Placement Drive" for recruiting "Trainee Engineers" from amongst the student researchers. All standard-recruiting procedures would be strictly followed. Recruited Trainee Engineers would be deputed into Harita's Offshore Development Centers.



KNOWLEDGE INSTITUTE OF TECHNOLOGY

Approved by AICTE, New Delhi and Affiliated to Anna University, Chennai
Accredited by NAAC & NBA (BE : CSE, ECE, EEE & Mech.)

KIOT Campus, Kakapalayam (Po), Salem - 637 504, TN, India
Ph : +91 427 2433901, +91 97900 41414, Fax : +91 427 2433999
Web: www.kiot.ac.in, e-mail : principal@kiot.ac.in

Dr. PSS. Srinivasan, B.E., M.Tech (IIT-B), Ph.D.
Principal

- Harita, where and when possible, will bring in live projects, products, design and research activities to be executed by the research faculty and student researchers.
- Harita would certify and grade Research Centers on the basis of year-on-year performance. Research centers demonstrating successful research capability would be considered for outsourcing design, developmental research activities on payment basis. A separate NDA will have to be signed for such outsourced activities. The institution shall do these investments at that point in time to upgrade the research center.
- Upon requests from KIOT, Salem, Harita may depute technical experts in specific domains to give technical seminars; research highlights and also addresses specific case studies with student researchers
- Harita may also consider deputing senior management team members to address students on specific functions like HR/Leadership/Management/Lifeskills etc.,
- Harita may also depute senior representatives as chief guests to be present during various events conducted by the institution.

For Harita Techserv Ltd

R. Shankarnarayanan
Chief Operating Officer
Authorized Signatory

For Knowledge Institute of Technology

Authorised Signatory
Seal

Dr. PSS. SRINIVASAN, Ph.D.
PRINCIPAL,

Knowledge Institute of Technology
Kakapalayam (PO), Salem-637 504





தமிழ்நாடு தமிழ்நாடு TAMIL NADU

25-8-2021

Knowledge Institute of
Technology TRUST
Kakapalayam, SALEM.

RS. 20

92AB 594021

P.கண்ணம்மாள்
முத்திரைத்தாள் விற்பனையாளர்
உரிமம் எண்: 11/92
எடப்பாடி மெயின் ரோடு,
மகுடஞ்சாவடி, சேலம் (Dt).

MEMORANDUM OF UNDERSTANDING
BETWEEN
KNOWLEDGE INSTITUTE OF TECHNOLOGY
AND
ASHOK LEYLAND LIMITED

This Memorandum of Understanding (MoU) is executed on 01st November 2021 between Ashok Leyland Limited, Hosur Units represented by Mr. M. Sellamuthu, Head – HR (Hosur). The company shall hereinafter referred to as ALL as which expression shall include its successors, legal heirs and assigns on the one part

and

KNOWLEDGE INSTITUTE OF TECHNOLOGY, KIOT Campus, NH 47, Salem to Coimbatore High way, Kakapalayam (PO), Salem – 637504 Salem District, Tamil Nadu, represented by Founder and Principal Dr.PSS.Srinivasan, hereinafter referred to as KIOT as which expression shall include its successors, legal heirs and assigns on the other part

Ashok Leyland Limited
Plant 1
175 SIPCOT Industrial Complex,
Hosur - 535 126

PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM P.O., SALEM-637 504.

NOW THIS MEMORANDUM WITNESS

1. ALL will extend the technical facilities available at their premises to provide one year On the Job Training (OJT) for select students as "ME – Safety Interns" who are studying Master's Degree in Industrial Safety at KIOT.
2. In the first phase, maximum of 4 students who are in the last year of their Master degree program – 3rd / 4th Semester will be considered for "ME – Safety Interns"
3. KIOT will create the student's curriculum as per University guidelines / UGC requirement and ALL will support in imparting the OJT to students.
4. ALL will pay Rs.12500/- per month (Rupees Twelve Thousand Five Hundred only) per Intern directly as stipend. On submission of the Invoice along with the proof, ALL will reimburse the same. The stipend should be paid through the students' banks account.
5. KIOT will ensure that the selected students as interns are covered under the Group Medical Insurance Policy for a value of Rs.1 Lakh covering their internship period. KIOT shall share the policy copies of the students. Based on which the approval for "ME – Safety Interns" will be accorded by ALL.
6. It is mutually agreed that ALL will not be responsible for any accidents (s) caused to the Engineering Interns-safety due to their negligence, carelessness or any other reason.
7. KIOT will provide technical support / consultancy to ALL as and when required and on a case-to-case basis with mutually agreed terms and conditions.
8. KIOT will inform, involve or Collaborate with ALL in any technical program to be conducted by the College which will be of any interest, relevant and beneficial to ALL

Selection Process and terms of Internship

1. College will share the list of students who scored minimum of 60% marks during their degree program and with no history of arrears.
2. Eligible students will undergo screening process covering Technical and Aptitude test followed by panel interview. The interview panel consists of Divisional Manager and above from manufacturing / other function, HR along with the department HOD.
3. After scrutiny, the eligible students will be issued permission letter to undergo the internship at our Hosur Plants for a period of one year.


Ashok Leyland Limited
Plant 1
175 SIPCOT Industrial Complex,
Hosur 635 126



PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM P.O. SALEM-637 504.


4. During this period, students will have to make their own arrangement for their stay / commutation, etc.,
5. Company shall provide Breakfast / Lunch at subsidized rate.
6. Students need to follow the rules and regulations of the company.
7. Students should wear College Uniform (T-shirt, Jeans & Full Hand – Not Allowed) with Safety Shoe (Meeting the standard EN ISO 20345) which is compulsory.
8. ME – Safety Interns must complete four Basic Problem-Solving projects (Safety Improvements) i.e one project per quarter.
9. Project progress review will be conducted once in a month at Learning & Development along with ALL Executives & KIOT Professors to understand and guide the student and do the necessary evaluation/correction.
10. Interns have to follow the work culture of ALL.
11. The two parties will consult each other and attempt to resolve disputes or misunderstandings that arise in the administration as per the norms of Hosur Jurisdiction.
12. Force Majeure: No party shall be held responsible for non-fulfillment of its respective obligations under this Agreement due to the exigency of one or more of the force majeure events such as but not limited to Acts of God / War / Flood / Earthquake / Strike / Lockouts / Epidemics / Riots, civil commotion etc, provided on the occurrence and cessation of any such events, the party affected thereby shall give notice in writing to the other parties within one month of occurrence or cessation. If the force majeure conditions continue beyond six months, the parties shall then mutually decide about the future course of action.

Validity and Renewal of this Memorandum

- This memorandum shall be valid for a period of **3 years** from the Internship start date
- This Memorandum shall be renewed on the expiry of **3rd year** as per the terms and conditions that may be mutually agreed upon as deemed fit and properly at that time
- Both parties shall meet and finalize about the renewal of the Memorandum two months in advance before the expiry of the said period

IN WITNESS WHEREOF, the parties hereto have caused this agreement to be duly executed on the day and year first herein above written.


Ashok Leyland Limited
Plant 1
175 SIPCOT Industrial Complex,
Hosur 635 126


PRINCIPAL
KNOWLEDGE INSTITUTE OF TECHNOLOGY
KAKAPALAYAM P.O. SALEM-637 504.

For Ashok Leyland Limited



Authorized Signatory

M Sellamuthu, Head – HR (Hosur)

Ashok Leyland Limited

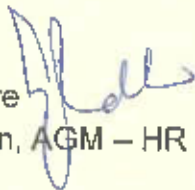
Plant 1

175 SIPCOT Industrial Complex,
Hosur 635 126

Witness

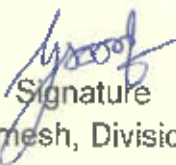
1) Signature

S Ravichandran, AGM – HR (H)



2) Signature

G Ramesh, Divisional Manager – HR



For Knowledge Institute of Technology



Authorized Signatory

(Dr.PSS.Srinivasan, Founder & Principal)

Knowledge Institute of Technology

KIOT Campus, NH544, Kakapalayam (PO),

Salem – 637 504.

Witness

1) Signature

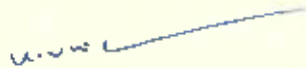
Name and address

Dr.K.Visagavel, Vice-Principal

Knowledge Institute of Technology

KIOT Campus, NH544, Kakapalayam (PO),

Salem – 637 504



2) Signature

Name and address

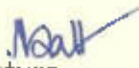
Mr.M.Sathyanathan, Asso.Prof.

Department of Mechanical Engineering

Knowledge Institute of Technology

KIOT Campus, NH544, Kakapalayam (PO),

Salem – 637 504





MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is executed on 22nd April 2019

By and Between

TIDF - MACBRO TECHNOLOGY INDIA PVT LTD, having its R&D center at 3rd Floor-A Block, SBI Building, Old no:25, New no:45, VCTV Road, Erode-638003.
TIDF is a Training Vertical of **MACBRO** and its a Design Partner of **SANKO JAPAN**.

(TIDF – Tokyo International Design Federation is a registered trade mark of MACBRO TECHNOLOGY INDIA PVT LTD for Training Activities in Japan & INDIA.)

And

KNOWLEDGE INSTITUTE OF TECHNOLOGY (KIOT) an Institution affiliated to Anna University situated at KIOT Campus, NH-47, Kakkapalayam (PO), Salem - 637504 Tamilnadu

MACBRO TECHNOLOGY INDIA PVT LTD
Global Engineering Solutions



OBJECTIVES OF THE COLLABORATION:

- To provide the employability skills to the students of KIOT.
- To make students to aware of the Industry specific tools and techniques in order to make them industry ready at end of their course training.
- Offer in-depth Global Industry Standard specific training in selected subjects at lowest affordable cost to the students of KIOT.
- Increase the employability of students and maximize job opportunities.
- To build / improve confidence level of students to face the Real-time Industry challenges.

This Memorandum of Understanding is signed to conduct a Unique, Step-by-Step, Systematic and Employable Skills Development Program for the students of KIOT for maximizing their employable opportunities.

It states that the terms and conditions under which the Training shall be conducted by TIDF through its MACBRO R&D Centre at the premises of KIOT and lists herein the respective responsibilities of both parties.

PREAMBLE:

In order to make a student employable and get placed in an organization; over and above academic knowledge, he/she is expected to have the following:

- Strong Fundamental Engineering Knowledge & Indepth Software skill.
- Engineering related Multiple Technical Skills and skills that add value.
- Good communication & Soft Skills.

TIDF will equip the students with regard to industry specific CATIA / UG-NX skills with Domain Knowledge (Plastic components-Automotive product design and development).

In order to minimize the skill gap that exists between the students and the expectations of the industry, this collaboration will facilitate the students of KIOT to acquire appropriate and relevant skills at the institution itself through this program.

Through this collaboration, TIDF will prepare the students of KIOT to be ready for getting placed in industry by the time they enter the final semester. Keeping in mind the academic program and the progressive skill development cycle, the **program is spread across all semesters.**

MACBRO TECHNOLOGY INDIA PVT LTD

Global Engineering Solutions



1. Scope and role of KIOT

- 1.1 The Institute will identify the suitable students from Mechanical & other allied disciplines for this program.
- 1.2 The Institute will make available necessary Infrastructure (Access to CAD LAB, Seminar Hall, Library and Class Room with Projector, Etc.) to conduct the training in KIOT campus.
- 1.3 The Institute will assign the dedicated staff to Coordinate & facilitate the program.
- 1.4 The Institute will provide Accommodation and Transportation to TIDF-MACBRO R&D staffs during the Training Program.

2. Scope and role of TIDF

- 2.1. TIDF- MACBRO R&D Team will conduct the training at KIOT campus as per the Approved syllabus & fixed schedule. (Refer Annexure 1 - Approved Training Syllabus & Schedules by Head of the Respective Departments & TIDF – L&D Training Head)
- 2.2. At the end of each module, TIDF- R&D Team will conduct Test (check the student level) and submit the report to HOD.

3. Training Details

- 3.1. Total 7 Modules, from 6th Semester to 8th Semester
Total Duration: 400 Hrs. + 200 Hrs. (optional)
- 3.2. Module 1 = 100 Hrs.
- 3.3. Module 2~7 = 50 Hrs. Each Module
- 3.4. During final year = 200 Hrs. Project training @ TIDF R&D Center (Free & Optional)

Note: Each Class session should be min 4~8 Hrs / day. All the classes will be combination of Theoretical & Practical.

4. Course Content

- 4.1. Title: Product Design & Development of Automotive Interior parts.
Domain: Plastic Design with manufacturing (INJ mold) concept
Software: CATIA.
- 4.2. Course syllabus
Refer attached document. Course syllabus needs to be approved by the College Head of the Respective Department & TIDF training Head.

5. Fee Details

- 5.1. Rs. 4,500+GST, For Each Module. (Required Batch Size : Min 30 students)

6. Payment Terms

- 6.1. RTGS / NEFT / CHEQUE - Payment to MACBRO TECHNOLOGY INDIA PVT LTD.

7. MOU Effective Period

This Memorandum of Understanding shall be valid upto 3 years effective from the date of signing by both the Managements and shall be renewed / refreshed on mutually agreed terms and conditions

MACBRO TECHNOLOGY INDIA PVT LTD

Global Engineering Solutions



BENEFITS TO KIOT:

- Formalized association between KIOT and TIDF by means of "Certificate of Association" which may serve well in all future training activities.
- This Association will enable National & Global Level contacts between industry, Institution and Students.
- Support for better placement results. TIDF jointly will work with KIOT Placement team to increase the placement opportunities in near future. TIDF Technical team will also assess future requirements of the Industry and implement various required technical training to students through experts.
- Availability of distinctive learning environment for students.
- Through TIDF - COE at KIOT, students will get exposure to Global Corporate working culture at college premises itself in various domains.
- TIDF will give complete career guidance to the students of KIOT.
- The institution will be able to use TIDF name and logo with prior approval from TIDF Management.

BENEFITS TO STUDENT :

- Students will get real-time Industry domain exposure through TIDF training Activity. TIDF will offer an Intensive training to the students at low cost.
- TIDF will be able to guide the students for better career plan and help them to achieve their goals early. TIDF plans to maintain a Students Data Base and connect the Engineers through TIDF- Tech portal for life time support. (This will be implemented in the near Future)

BENEFITS TO COMPANY (TIDF - MACBRO TECHNOLOGY INDIA PVT LTD):

- TIDF plans to maintain an Engineers data base for life time. This will help TIDF to easily locate suitable Engineers and hire them at any point in time for their global projects.
- TIDF trained students will be able to join major OEM/Tier 1 /Tier 2 companies in India & abroad. Through our students, the Institution will be able to establish a strong corporate network.

Address: No: 45, 3rd Floor, SBI Building
VCTV Road, Erode, Tamil Nadu 638003

For and on behalf of

KNOWLEDGE INSTITUTE OF TECHNOLOGY,
KIOT Campus,
NH-47, Kakkapalayam,
Salem – 637 504.
Tamilnadu, India.

For and on behalf of


MACBRO TECHNOLOGY INDIA PRIVATE LIMITED,
AKS Tower, 2nd floor,
No.5, Somasundaram Avenue, Shakti
Nagar, Porur, Chennai,
Tamilnadu-600116 India


Principal,
Knowledge Institute of Technology
Kakkapalayam (Po), Salem-637 504
Signature


Professor & Head of the Department,
Dept. of Mechanical Engineering



For MACBRO TECHNOLOGY INDIA PRIVATE LIMITED



AUTHORISED SIGNATORY

Signature


www.macbrotech.com

+91 - 75400 94307



NIFS

NIFS

(Institute of Fire Engineering & Safety Management)
A Unit of S.S.B. Institute of Higher Studies

An ISO 9001:2000 Certified Organization

In Technical Collaboration with Annamalai University
(Approved by UGC, AICTE & DEC - New Delhi)



Regd.No. 509/2004

Date: 03-04-2019

Memorandum of Understanding

Partner 1

The Director

National Institute of Fire Engineering & Safety Management

Salem Branch

Tamilnadu.

Partner 2

The Principal

Knowledge Institute of Technology

KIOT Campus

Kakapalayam (Po)

Salem - 637 504

This Memorandum of Understanding (MoU) is written to set the terms and Understanding between the Training Provider (Partner 1) and the Knowledge Institute of Technology (Partner 2) to facilitate the following activities. Henceforth Partner 1 and Partner 2 will indicate the above mentioned dignitaries.

Importance of MoU

This is for the clear understanding of our duties, activities, service provision and facilities provision between us and to create a state of harmony.

Dr. PSS. SRINIVASAN, Ph.D.
PRINCIPAL,

Knowledge Institute of Technology
Kakapalayam (Po), Salem-637 504



Near Joy alukkas Opp, ENT Sudhakar Hospital, Salem New Busstand, Salem-636 004
E.mail:salem@nifsindia.com
Contact No: 7708868888, 8754243020, 0427-6575888, 6576888



NIFS

(Institute of Fire Engineering & Safety Management)
A Unit of S.S.B. Institute of Higher Studies
An ISO 9001:2000 Certified Organization
In Technical Collaboration with Annamalai University
(Approved by UGC, AICTE & DEC - New Delhi)



Regd.No. 509/2004

Date: 03-04-2019

Purpose

This MoU will categorize the activities and Facilities.

Duties of Partner: 1

1. We will provide Safety awareness program for all students.
2. To provide 30 Hrs (5 Days) of Health Safety Environment (HSE) Fire Fighting, First Aid Training program.
3. HSE Training includes Theory and practical session,
Theory session: Safety Basics (Relevant to all industries), Medic First Aid and firefighting
Practical session: First Aid and Firefighting
4. After the course completion, we will provide required basic printed booklets and Certificate.
5. There will be an assessment at the end of the Training.
6. We can schedule the training as per mutual concern.
7. During the training period student performer will be rewarded.
8. The cost of the training module around Rs.250 (Two hundred and Fifty only) per student. It includes Theory, practical sessions, and book material and course completion certificate.
9. We will provide guest lecture from the renowned industries having more than 20 year's industry exposure. (RLI, Senior Safety Officer)

Duties of Partner: 2.

1. To provide the Students for HSE, Fire Fighting, First Aid Training.
2. To provide the required Auditorium or any Suitable places to accommodate the Students and Partner 1 during the Training Hrs.
3. To Provide Projectors, PA system, Stage for Teaching, demonstration, Live Activities, etc.

Dr. PSS. SRINIVASAN, PILD.
PRINCIPAL,

Knowledge Institute of Technology
Kalappavayal (PO), Salem-637 004



Near Joy alukkas Opp, ENT Sudhakar Hospital, Salem New Busstand, Salem-636 004
E.mail:salem@nifsindia.com
Contact No: 7708668888, 8754243020, 0427-6575888, 6576888



NIFS

(Institute of Fire Engineering & Safety Management)
A Unit of S.S.B. Institute of Higher Studies

An ISO 9001:2000 Certified Organization

In Technical Collaboration with Annamalai University
(Approved by UGC, AICTE & DEC - New Delhi)





Regd.No. 509/2004

Duration

Date: 03-04-2019

This MoU shall become effective upon signature by the authorized officials from the partner 1 & partner 2 and will remain in effect for three years. The MoU is renewable with or without modification for additional years. In the absence of mutual agreement by the authorized officials from the partners this MoU shall 03.04.2019 end on 02.04.2022.

	
Principal Knowledge Institute of Technology Salem Dr. PSS, SRINIVASAN, Ph.D. PRINCIPAL, Knowledge Institute of Technology Kakapalayam (PO), Salem-637 504	NIFS - Institute of fire engineering & Safety Management – Salem NIFS (Institute of Fire Engineering and Safety Management) Number:11/2, Second Floor, Arihanari Nagar, 2nd Cross Street, Near Joyalukkas, Opp. Sriram Printers, Salem New Bus Stand, SALEM - 636 004, TAMILNADU, INDIA. (T): 95858 74888, 77088 68888, 80000 18888, 86084 58888

Witness 1. 

Dr. K Visagavel, M E Ph.D.
Professor & Head,
Dept. of Mechanical Engineering,
Knowledge Institute of Technology,
Kakapalayam, Salem-637 504.

Witness 2. 



Near Joy alukkas Opp, ENT Sudhakar Hospital, Salem New Busstand, Salem-636 004
E.mail:salem@nifsindia.com
Contact No: 7708868888, 8754243020, 0427-6575888, 6576888



தமிழ்நாடு தமில்நாடு TAMIL NADU
13.6.2019
67AB 620825
N. கந்தசாமி
முத்திரைத்தாள் விற்பனையாளர்
L. No: 16613/C/86
காக்கைபாளையம், செலம்-636 009
கயிற்றாடு
Knowledge Institute of Technology
Kakkapalayam.

ANNEXURE-II

This Annexure-II is in addition to the referenced Memorandum of Understanding [MOU] signed by and between IAPMO India and The Knowledge Institute of Technology [KIOT] executed on 19.06.2019, as follows:

Whereas IAPMO India and Knowledge Institute of Technology [KIOT] agree to develop IAPMO India – KIOT, Centre Of Excellence (IIC-CoE) encompassing of facilities & activities related to MEP project consultancy including HVAC-R/MEP project design, Project Planning, Project Erection, Installation, contracting, Project Assessment, Project Testing & Commissioning etc. for both domestic and international projects, besides performing the professional Trade Testing/assessment and certification for trade professionals in the specified area of interest.


PRINCIPAL,

7. CERTIFICATION CRITERIA

IİK-CoE agrees to provide specialization certification after completion of Technical Skill Testing and Training to candidate with following performance based grades.

- 'A' - for above 80 %
- 'B' +- for above 70%
- 'B' - for above 65%
- 'C' +- for above 60%
- 'C' - for above 55%
- 'D' - for below 55%

8. Financial responsibilities under category- (B) as follows:

Financial Responsibilities between IAPMO India and Knowledge Institute of Technology [KIOT] under IİK-CoE joint initiative will be as follows:

Fee in INR excluding applicable Tax:

- Rs. 5,000 per candidate per trade Test- for Technicians and Operators
- Rs. 7,000 per candidate per trade Test- for Supervisors
- Rs. 10,000 per candidate per trade Test- Engineers

9. Profit Sharing:

- KIOT under IİK-CoE will raise all invoices towards category –B activities (Trade Test/Training and Certification) and agrees to pay too IAPMO India 60% of the fee prior to performing trade test/Training and Certification.

10. Invoicing:-

- All Invoicess to be raised by IAPMO India, and IAPMO India agrees to pay the consolidated share of 40% of the invoiced amount to KIOT on 7th of every month on monthly basis, as against the invoice raised by KIOT
- All certificates will be issued on confirmation of fee collected by IİK-COE at IAPMO India.

In agreement whereof, the parties hereto have signed this Annexure-II as of the date written above and is valid till the expiry of existing MoU dated 25.02.2022

PRINCIPAL,

- **IIK-CoE agrees to provide** Technical evaluation as per National and international standard to meet requirement of Building Industry construction, O&M, Production, Sales and industrial sector including such as MEP/HVAC-R professionals.

5. Testing Departments

- Mechanical Department
- Civil Department
- Electrical Department
- Plant Operators Department

6. Training cum Testing and Certification

- A/C Mechanic (Window / Split).
- A/C Mechanic (Plant).
- A/C Mechanic (Car).
- A/C Plant Operator.
- Duct Insulator.
- Duct Erector/Fabricator.
- Central HVAC Plant Pump Operator
- Central HVAC Plant Chiller Operator
- HVAC Sale Technicians
- Plumber.
- Welder
- Mason
- Painter
- Fitter
- Any other Technical Test as applicable.

Supervisor

- Plant Supervisors
- Chiller Supervisor
- Control Room Operators
- Control Room Supervisors
- Preventative & Corrective Maintenance technicians
- Supervisors Preventative & Corrective Maintenance.
- Construction Supervisor
- Any other Technical Test as applicable.

Engineers:

- HVAC Sale Engineers
- HVAC Sale supervisors
- Any other Technical Test as applicable.

(B) Trade Test/Assessment and Certification:

1. Joint Responsibilities under Trade Test/Assessment and Certification:

IAPMO India and Knowledge Institute of Technology [KIOT] under IIK-CoE joint initiative agrees to the following:

IAPMO India under Trade Test agrees to assist and extend possible support in partnering/associating with various Human Resource firms pan India in organizing and conducting the trade Test at IIK- Centre of Excellence.

IAPMO India agrees to assist KIOT team in mobilizing and shortlisting candidates through various agencies and channel partners pan India for the trade certification.

IAPMO India agrees to train KIOT subject experts to conduct test assessment, question paper setting and evaluation procedure, in each trade and the-training material will be jointly developed for use. Test will be carried out based on the guidelines provided by IAPMO India.

2. Knowledge Institute of Technology [KIOT] agrees to develop the infrastructure required, in consultation with IAPMO India technical experts for the Trade Test certification programme requirement, including but not limited to the trade certification listed/mentioned above.

Knowledge Institute of Technology [KIOT] agrees to depute subject experts certified by IAPMO India, to impartially conduct the trade assessment and furnish the marks scored by the candidate/s to IAPMO India technical department for issuance of certificate.

3. Trade Test Certification:

Trade certificate under the brand name of IIK-CoE will be signed (jointly) by IAPMO India and KIOT signatories.

4. IIK-CoE under Trade Test activities agrees to extend the following services to clients:

IIK-CoE agrees to serve clients with well organised training and testing centre assisted by adequate manpower, space, latest Equipments, instruments that is required for training and testing of the candidates.

IIK-CoE agrees to serve cordial environment, well trained staff to support our clients & candidate during interview related with professional jobs and any other computer related query.


PRINCIPAL

Trade Testing & Certification

IAPMO INDIA & KIOT Technical Trade Center is aimed to serve the MEP/HVAC-R project management, Operation and Maintenance management industry pan India and middle east countries by allowing the H.R firms within India to utilize the state of the art infrastructure facility available at the KIOT campus, to perform on the job Trade Testing, Trade Skill Assessment and Certification. With this project we at IIK-CoE aim to serve domestic and international clients to employ the right candidates for the right job. This project is assisted by adequate manpower agencies pan India.

(A) Project Design Consultancy:

- 1. Joint Responsibilities under Project Consultancy:** IAPMO India and Knowledge Institute of Technology [KIOT] under IIK-CoE joint initiative agrees to the following:

IAPMO India under project design & consultancy activities, agrees to assist KIOT team in establishing/developing the requisite infrastructural requirement for the Project consultancy such as HVAC-R/MEP project design, Project Planning, Project Installation, contracting, Project Assessment, Project Testing & Commissioning etc. for both domestic and international projects.

IAPMO India under project design & consultancy activities, agrees to assist and extend all possible professional support to KIOT team in establishing/developing the requisite infrastructural requirement for the Project consultancy such as HVAC-R/MEP project design, Project Planning, Project Installation, contracting, Project Assessment, Project Testing & Commissioning etc. for both domestic and international projects.

Knowledge Institute of Technology [KIOT] agrees to develop the infrastructural requirement of the proposed IIK-CoE in consultation with IAPMO India technical experts that includes HVAC-R/MEP design laboratory to carry on the MEP project consultancy including HVAC-R/MEP project design, Project Planning, Project Installation, contracting, Project Assessment, Project Testing & Commissioning etc. for both domestic and international projects,

- 2. Financial responsibilities & Profit Sharing under (A):**

IAPMO India and KIOT will jointly decide the fee and profit sharing based upon project/job wise as and when needed.


PRINCIPAL,

IIK-CoE: (Knowledge Institute of Technology) [KIOT]

By: *Pm*
Dr. P.S.S. Srinivasan, Principal - Knowledge Institute of Technology [KIOT]

PRINCIPAL,
Knowledge Institute of Technology
Kakapalayam (PO), Salem - 637 504



IAPMO-India

By: *K. Chandrasekhar*
Dr. K. Chandrasekhar, Managing Director, IAPMO India.

Witnesses:

IIK-CoE: - Knowledge Institute of Technology [KIOT]

By: *V. Suresh Kumar*
Mr.V.Suresh Kumar, Secretary- Knowledge Institute of Technology Trust [KIOTT]

IAPMO-India

By: *Abdul Matheen*
Dr. Abdul Matheen, Director India Product Certification,
IAPMO India



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TAMIL NADU
Knowledge Institute of Technology Pvt
Kakapalayam, Salem.

9228 594034

P. கனகசுந்தரன்
முத்தலத்தாள் விற்பனையாளர்
உரிமம் எண்: 11/92
எடப்பாடி மெயின் ரோடு,
மகுடஞ்சாவடி, சேலம் (Dt).

MEMORANDUM OF UNDERSTANDING

Memorandum of Understanding (MoU) Between **Knowledge Institute of Technology (KIOT)**, located at **Kakapalayam, Salem – 637 504, Tamil Nadu**, herein after referred to as “The College” and **Apt Training Resources Chennai Pvt. Ltd**, a Private Limited Company, (“Apt”), having its registered office at 10th Floor (10-D), Tower (A-3),”Olympia Grande”, No: 328, GST Road, Pallavaram, Chennai - 600 043, herein after referred to as “the Company or Apt”.

1. RECITALS:

A. The Company, **Apt Training Resources Chennai Pvt. Ltd.** is a leading Placement Training and Test Prep institute with presence and operations pan India. The Company is today acknowledged as a multi-location, multi-programme training specialist and has developed a unique system for offering Campus Placement Training Programmes for students that is conducted at various prominent colleges and offers other allied services. All the services are offered using certain standards and quality specifications. Apt Training Resources Chennai Pvt. Ltd. trains lakhs of students in Aptitude tests and communication skills as a part of preparing them for their campus placements and/or furthering career prospects;

PM

Dr. PSS. SRINIVASAN, Ph.D.
PRINCIPAL,

Knowledge Institute of Technology
Kakapalayam (PO), Salem-637 504

Director

Apt Training Resources Chennai Pvt. Ltd.

B. Many of the Company's products and services are structured according to specified requirements and standards, some of which include proprietary techniques and study materials.

C. The Company owns the Apt Training Resources Chennai Pvt. Ltd. (TM) Trademark and other trademarks used in connection with the operation of Apt Training Resources Chennai Pvt. Ltd.

D. Knowledge Institute of Technology would like to offer their students courses on Employability Skills and have finalised Apt as one of the training partners.

In consideration of the foregoing and the mutual covenants and consideration below, The College and the Company agree as follows:

1. The College has engaged the services of the Company to plan the curriculum and deliver the training for courses on General Aptitude/Pre-Placement Training (Quantitative Aptitude, Reasoning Ability and Verbal Ability) and IT-Technical Skills for their students.
2. The actual topics of the training and number of days of training will be decided based on the requirements after mutual discussions.
3. The Training charges for a particular program will be fixed from time to time & by mutual discussions.
4. Study material will be provided by the Apt to all the students attending the training.
5. The College has agreed to set up all the necessary facilities like classrooms, LCD projectors, computer lab, smart boards and other necessary facilities required for the conduct of the training.
6. The Company may conduct mid-course Assessment Tests as it deems fit to gauge the students' levels and take any corrective action, if necessary.
7. The College is responsible for ensuring students' attendance and handling attendance related requests and permissions.
8. The Company may suggest a suitable curriculum based on evolving industry trends. This may be incorporated based on mutual consent.
9. The College appoints Dr. M. Thangavel, Director-C-CDT, as the SPOC (Single Point of Contact) with whom Apt will communicate all training related matters during the course of this project.
10. The College covenants and undertakes to make the full payment within one month from the completion of the Training, as agreed herein.
11. The Company agrees to replace the trainer if he/she is found deficient in performance and so demanded by the College.



Dr. PSS. SRINIVASAN, Ph.D.
PRINCIPAL,

Knowledge Institute of Technology
Kakapalayam (PO), Salem-637 504



Director

Apt Training Resources Chennai Pvt. Ltd.

12. The training may be terminated by the College, if found unsatisfactory at any point of time by settling the payment dues for the classes engaged. The decision of the college in this regard will be final and binding.
13. The College covenants that design, framework and content of the course materials including PPT's, question papers and other ancillary materials used in the delivery of the said course provided by the Company is the intellectual property of the Company and the Company alone has the proprietary rights for any such future use.
14. The College covenants that course material provided by the Company shall not be replicated, copied or edited for future use and shall be used only for the intended purpose, i.e. delivery of the said training by the Company.
15. The College covenants and agrees that during the subsistence of this agreement and for Thirty Six (36) months after the termination thereof, regardless of the reason for the termination, will not, directly or indirectly, on their own behalf or on behalf of or in conjunction with any person or legal entity, recruit, solicit, or induce, or attempt to recruit, solicit, or induce, any employee of the Company who has been deployed by the Company for the execution of the said Course.
16. In addition to any other remedies at law or in equity it may have, each party shall be entitled to seek equitable relief, including injunctive relief and specific performance, in connection with a breach of the provisions of this Agreement.
17. In case of dispute relating to any matter arising out of or connected with this agreement, such disputes shall be settled in accordance with the Arbitration and Conciliation Act, 1996. Such Arbitration and any possible subsequent litigation shall be conducted at Salem, Tamil Nadu and the language for the conduct of proceedings shall be English.
18. The Parties shall each perform such acts, execute and deliver such instruments and documents, and do all such other things as may be reasonably necessary to accomplish the transactions contemplated in this Agreement.
19. The Parties acknowledge that they have carefully read and understood the provisions of this agreement. The Parties represent and warrant that they have entered into this agreement voluntarily.
20. This MOU will be effective for a Period of Three years from the date of signing of this MOU by the both Parties and may be renewed further, if mutually agreed.
21. Either Party may terminate the agreement by a written notification issued by the appropriate official of the Institution/Company. Such notice must be received by the other party at least one month prior to the effective date.
22. However, obligations and commitments already contracted for and involving their parties shall be honored and continued by both parties until such commitments are completed.



Dr. PSS. SRINIVASAN, Ph.D.
PRINCIPAL,



Knowledge Institute of Technology
Kakapalayam (PO), Salem-637 504

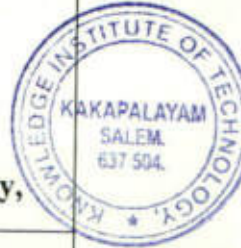


Director



Apt Training Resources Chennai Pvt. Ltd.

IN WITNESSES WHEREOF THE PARTIES HAVE AFFIXED THEIR SIGNATURES
HEREIN THIS 26th DAY OF AUGUST 2021.

1.	Dr. PSS. Srinivasan, Ph.D., Principal, Knowledge Institute of Technology, Kakapalayam, Salem – 637 504	 Dr. PSS. SRINIVASAN, Ph.D. PRINCIPAL, Knowledge Institute of Technology Kakapalayam (PO), Salem-637 504 For Knowledge Institute of Technology,
2.	Mr. S. Aravind, B.E., M.B.A., Director, Apt Training Resources Chennai Pvt. Ltd, Chennai – 600 043	 Director Apt Training Resources Chennai Pvt. Ltd. For Apt Training Resources Chennai Pvt. Ltd



WITNESSES:

1)  Dr. M. THIANGANAVEL Director - CDT KIOT SALEM. 637 504	2)  Dr. P. RAJENDRAN DIR / PAT KIOT SALEM.
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காபிர்நாடு தமிழ்நாடு TAMIL NADU RS. 20
25-8-2021 Knowledge Institute of Technology TRUST
Kakapalayam, SALEM.
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P.கண்ணம்மாள்
முத்திரைத்தாள் விற்பனையாளர்
உரிமம் எண்: 11/92
எடப்பாடி மெயின் ரோடு,
மகுடஞ்சாவடி, சேலம் (Dt).

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MOU) is entered into on 25.08.2021 between Knowledge Institute of Technology, KIOT campus, Kakapalayam, Salem – 637 504, hereafter referred to as “The College” or “KIOT” and Focus Academy for Career Enhancement (FACE), Focus 4d Career Education Pvt. Ltd. Coimbatore, Tamil Nadu 641014, herein after referred to as “FACE” or “The Company”, for conducting training programs required for the students to enable them to get placement in core engineering and IT services companies.

Responsibilities of FACE:

- FACE agrees to assess the students of the college, if necessary to find out the training needs of the students and suggest suitable courses.
- FACE agrees to conduct required training programs to the students of the college, which should enable the participating students to acquire in-depth knowledge in the respective areas and to help preparing them for campus placement.
- FACE will deploy the required number of trainers at the college to deliver the training sessions for the students in the premises of the College.

PM

Dr. PSS. SRINIVASAN, Ph.D.
PRINCIPAL

Knowledge Institute of Technology
Kakapalayam (TN), Salem-637 504



- FACE will suggest a suitable curriculum based on evolving industry trends. This may be incorporated based on mutual consent.
- FACE agrees to conduct mid-course Assessment Tests as it deems fit to gauge the students' levels and take any corrective action, if necessary
- FACE will provide study materials to all the students attending the training.

Responsibilities of the College

- The college will select students for training towards skill development, which will facilitate the students to get placement.
- The college will make necessary arrangements for conducting training programs at the college.
- The college will ensure that the necessary classroom(s)/Seminar Hall, Video/Audio and computer facilities are available for conducting effective training.
- The college agrees to use all the course materials provided by the company only for the intended training program.

Payment Terms

- The Training fee for the different training programs will be discussed from time to time and finalized depending on the training needs.
- The college will settle the agreed payment for the training programs within two months from the last day of the training.

Validity and Termination:

- This MOU is valid for a period of three years from the date of execution of this MOU. It may be renewed further if both parties agree to continue the association.
- The MOU may be terminated either by the college or by FACE by sending a one month notice. However, the training programs already committed by the both parties have to be honored and the suitable payments have to be made accordingly.

In case of any disputes relating to any matter arising out of this agreement are subjected to jurisdiction of Salem court only.

PM
 For Knowledge Institute of Technology
 Kakapalayam, Salem – 637 504
 Dr. PSS. SRINIVASAN, Ph.D.
 PRINCIPAL,
 Knowledge Institute of Technology
 Kakapalayam (PO), Salem-637 504



Deepak G
 For Focus Academy for Career Enhancement,
 Focus 4d Career Education Pvt. Ltd. Coimbatore,
 Tamil Nadu 641014



Witnesses

1.

Dr. M. Thangavel
 Director - CDE, KIOT, Salem 637 504

2.

Hari Prasad. G
 Lead - HR & Admin, FACE



தமிழ்நாடு தமிழ்நாடு TAMIL NADU

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25-8-2021

Knowledge Institute.
OF Technology TRUST.
Kakapalayam. SALEM.

P. கண்ணம்மாள்

முத்திரைத்தாள் விற்பனையாளர்
உரிமம் எண்: 11/92
தட்பாடி மெயின் ரோடு,
மகுடஞ்சாவடி, சேலம் (Dt).

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is executed on 27.08.2021

By and Between

YES JAPAN ORGANIZATION, Japanese Language School, No. 405, Manjari Complex, Nalli Hospital Road, Erode, Tamil Nadu – 638 011

And

KNOWLEDGE INSTITUTE OF TECHNOLOGY (KIOT) affiliated to Anna University situated at KIOT Campus, Kakapalayam, Salem (Dt.), Tamil Nadu – 637 504.

OBJECTIVES OF THE COLLABORATION:

- To provide Japanese Language skills to the students of KIOT(at JLPT Levels : N5, N4 & N3 or at NAT levels : Q5 / Q4 / Q3)
- To create awareness about Industry needs among the students of KIOT and make them industry ready at the end of their Japanese language training
- To increase the employability of students and maximize job opportunities in India and Japan through this training
- To build/improve the confidence level of students to face future challenges in real time environment in the industry


Dr. PSS. SRINIVASAN, Ph.D.
PRINCIPAL,
Knowledge Institute of Technology
Kakapalayam (PO), Salem-637 504

Page 1 of 4

For YES JAPAN ORG



Director

This Memorandum of Understanding is signed to conduct a Unique, Step-by-Step, Systematic and Language Skills Development Program for the students of KIOT for achieving the objective of maximizing their employable opportunities.

This Memorandum of Understanding states the terms and conditions under which the Training shall be conducted by YES JAPAN ORGANIZATION in KIOT Premises and lists herein the respective responsibilities of both parties.

PREAMBLE:

The students are of engineering streams are expected to have following skills to get placement in leading Multinational / Corporate companies.

- Good communication skills and soft skills
- Knowledge & Skill in core Engineering subjects and in Emerging Technologies

Proficiency & Certification in Foreign languages give the students an edge to get International Placements.

In order to minimize the Japanese language skill gap that exists between the students and the expectations of the industry, this collaboration will facilitate the students of KIOT to acquire appropriate and relevant skills at the institution itself through this program.


Through this collaboration, YES JAPAN ORGANIZATION will prepare the students of KIOT to be ready for Japanese language-based recruitments conducted by Indian and Japanese Companies.

1. Scope and role of KIOT

- 1.1 The Institute will identify the students of KIOT from the Mechanical, EEE, ECE, CSE, CIVIL IT, CSBS and AI&DS departments for participating in Japanese language training at various levels.
- 1.2 KIOT does not have any fixed commitment related to number of students to be given for Training.
- 1.3 If the students are not willing to attend Japanese training during MOU Period training will not be conducted.
- 1.4 The Institute will make available necessary Infrastructure (Access to Computer Lab for Listening practice, Seminar Hall, Library and Class Room with Projector, Etc.) to conduct the training in KIOT campus.
- 1.5 The Institute will assign dedicated staff to Coordinate & facilitate the program.
- 1.6 The Institute will provide Accommodation and Transportation to YES JAPAN ORGANIZATION staff during the Training Program.

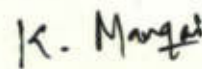
2. Scope and role of YES JAPAN ORGANIZATION

- 2.1 Team members of YES JAPAN ORGANIZATION will conduct the training at KIOT campus as per the approved syllabus and fixed schedule. (Derived by Japan Foundation)


Dr. PSS. SRINIVASAN, Ph.D.
PRINCIPAL,
Knowledge Institute of Technology
Kakapalayam (PO), Salem-637 504

Page 2 of 4

For YES JAPAN ORG


Director

2.2 At the end of each level of training, YES JAPAN ORGANIZATION Team will conduct Test (check the student level) and submit the report to Training and Placement Department.

2.3 Yes Japan will guide the students to take up the JLPT exam (Conducted by Japan Foundation) and NAT examination (conducted by Senmon Kyouiku College - Japan)

3 Duration of Training

3.1 The duration of Training is 150 hours for each level of Training.

4 Course Content

4.1 The contents of the course will be as per the syllabus prescribed by Japan foundation (for N5 /N4 & N3) and Senmon Kyouiku College - Japan (for 5Q, 4Q &3Q). The courses cover Hiragana and Katakana (Japanese alphabets), basic Japanese, Beginner level and Intermediate Level.

4.2 Course syllabus needs to be approved by the Director - Centre for Career Development and Training (C-CDT) of KIOT.

5 Course fee and Payment terms

5.1 Course fee for different Japanese language courses will be decided based on the mutual discussion from time to time.

5.2 The 60% of course fee will be paid on starting of the Training program and remaining 40% of course fee will be paid before certification examination.

5.3 Mode of payment: RTGS/NEFT.

6 MOU Effective Period


This Memorandum of Understanding shall be valid up to 3 years effective from the date of signing by both the Managements and shall be renewed / refreshed on mutually agreed terms and conditions.

7 BENEFITS TO KIOT:

- KIOT can use this MOU for all academic requirements of the institution and same can be published in the college website
- This Association will enable National & Global Level contacts between industry, Institution and Students
- YES JAPAN ORGANIZATION will work jointly with KIOT Placement team to increase the placement opportunities in near future
- Availability of distinctive learning environment for students
- The Institution will be able to establish a strong corporate network

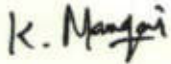
BENEFITS TO STUDENTS:

- YES JAPAN ORGANIZATION will offer an Intensive training course to the students at a subsidized course fee


Dr. PSS. SRINIVASAN, Ph.D.
PRINCIPAL,
Knowledge Institute of Technology
Kakapalayam (PO), Salem-837 504

Page 3 of 4

For YES JAPAN ORG


Director

- YES JAPAN ORGANIZATION will be able to guide the students for a better career plan and help them to achieve their goals early. Students will also get training from Native Japanese Teacher
- Based on the Students JLPT / NAT Certification achievements and Japanese skills, YES JAPAN ORGANIZATION will refer them to various industries to get the Placement
- The students certified in Japanese language examinations will get opportunities to attend recruitment drives conducted especially for the bilingual hiring. The selected students will be able work for major OEM/Tier 1 /Tier 2 companies in India & abroad

BENEFITS TO YES JAPAN ORGANIZATION:

- YES JAPAN ORGANIZATION will get batch (es) of students from the institution for training
- YES JAPAN ORGANIZATION will maintain the Students data base for life time
- YES JAPAN ORGANIZATION can present KIOT students for placement among its corporate network

In case of any disputes relating to any matter arising out of this agreement are subjected to jurisdiction of Salem court only.

For and on behalf of
KNOWLEDGE INSTITUTE OF TECHNOLOGY,
 (Affiliated to Anna University)
 Kakapalayam, Salem (Dt),
 Tamil Nadu – 637504, India.

For and on behalf of
YES JAPAN ORGANIZATION,
 Japanese language School,
 No 405, Manjari Complex,
 Nalli Hospital Road, Erode – 638011
 Tamil Nadu, India.

Signature

Dr. PSS. SRINIVASAN, Ph.D.
 PRINCIPAL,

Knowledge Institute of Technology
 Kakapalayam (PO), Salem-637 504

Signature

For YES JAPAN ORG

K. Manjari
 Director

WITNESSES:-

1. P. P. (Dr. P. RAJENDRAN)
 DIR - PAT, KIOT, Salem.

2. M. THANGAVEL
 Director - CDT
 KIOT, Salem.

